

# **Minimum Disclosure Document**

(Fund Fact Sheet)

# **Sanlam Investment Management General Equity Fund**

March 2024

### **Fund Objective**

The fund seeks long term capital growth over the long term by investing in selected shares across all industry sectors of the JSE. This fund is suitable for investors who can withstand potential capital volatility in the shorter term. The fund may also invest in participatory interest (units) of collective investment schemes.

# **Fund Strategy**

This fund aims to outperform the FTSE/JSE Capped SWIX Index through active stock selection across all sectors and market capitalisation on the JSE. The fund may at any time hold a maximum of 45% in offshore assets.

#### Why choose this fund?

- \*The fund offers a carefully selected, well diversified basket of shares from any sector on the JSE
- \*All shares are subject to rigorous, in-depth research and must adhere to SIM's pragmatic value investment philosophy.
- This is a risky fund and is not for the short-term investor.
- \*The fund aims to achieve maximum capital growth over the medium to long-term by investing in companies that are undervalued relative to realistic growth prospects.

#### **Fund Information**

ASISA Fund Classification  Risk profile  Aggressive  Benchmark  Portfolio launch date  Portfolio launch date  O1 Jul 2004  Minimum investment  Lump sum: R10 000   Monthly: R500  Portfolio size  R7.9 billion  Bi-annual distributions  31 Dec 2023: 385.14 cents per unit 30 Jun 2023: 370.67 cents per unit 10 Jun 2023: 370.67 cents pe		
Benchmark  Portfolio launch date 26 Jun 1967  Fee class launch date 01 Jul 2004  Minimum investment Lump sum: R10 000   Monthly: R500  Portfolio size R7.9 billion  Bi-annual distributions 31 Dec 2023: 385.14 cents per unit 30 Jun 2023: 370.67 cents per unit Income decl. dates 30 Jun   31 Dec Income price dates 1st working day in July and January  Valuation time of fund 15:00  Daily price information  Local newspaper and www.sanlamunittrusts.	ASISA Fund Classification	SA - Equity - General
Portfolio launch date 26 Jun 1967  Fee class launch date 01 Jul 2004  Minimum investment Lump sum: R10 000   Monthly: R500  Portfolio size R7.9 billion  Bi-annual distributions 31 Dec 2023: 385.14 cents per unit 30 Jun 2023: 370.67 cents per unit Income decl. dates 30 Jun   31 Dec Income price dates 1st working day in July and January  Valuation time of fund 15:00  Transaction cut off time Daily price information Local newspaper and www.sanlamunittrusts.	Risk profile	Aggressive
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Transaction cut off time 15:00  Daily price information Local newspaper and www.sanlamunittrusts.d	Income price dates	1st working day in July and January
Daily price information Local newspaper and www.sanlamunittrusts.	Valuation time of fund	15:00
	Transaction cut off time	15:00
Repurchase period 3 working days	Daily price information	Local newspaper and www.sanlamunittrusts.co.za
	Repurchase period	3 working days

# Fees (Incl. VAT)

	Retail Class (%)
Advice initial fee (max.)	3.45
Manager initial fee	N/A
Advice annual fee (max.)	1.15
Manager annual fee	1.26
Total Expense Ratio (TER)	1.54

Advice fee I Any advice fee is negotiable between the client and their financial advisor. An annual advice fee negotiated is paid via a repurchase of units from the investor

Total Expense Ratio (TER) | PERIOD: 01 January 2021 to 31 December 2023
Total Expense Ratio (TER) | 1.54% of the value of the Financial Product was incurred as expenses relating to the administration of the Financial Product. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER's. Inclusive of the TER of 1.54%, a performance fee of 0.23% of the net asset value of the class of participatory interest of the portfolio was recovered.

Transaction Cost (TC) | 0.18% of the value of the Financial Product was incurred as costs relating to the buying and selling of the assets underlying the Financial Product. Transaction Costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Financial Product, the investment decisions of the investment manager and the TER.

Total Investment Charges (TER + TC) | 1.72% of the value of the Financial Product was incurred as costs relating to the investment of the Financial Product.

Manager Performance Fee (incl. VAT) | Performance Fee Benchmark: FTSE/JSE All Share Index Base Fee: 1.26%, Fee at Benchmark: 1.26%, Fee hurdle: FTSE/JSE All Share Index Sharing ratio: 20%, Minimum fee: 1.26%, Maximum fee: 3.42%, Fee example: 1.26% p.a. if the fund

performs in line with its Performance Fee benchmark being FTSE/JSE All Share Index.

The performance fee is accrued daily, based on performance over a rolling one year period with payment to the manager being made monthly. Performance fees will only be charged once the performance fee benchmark is outperformed and only if the fund performance is positive. A copy of the Performance fee Frequently Asked Questions can be obtained from our website www.sanlaminvestments.com.

# **Top 10 Holdings**

Securities	% of Portfolio
Naspers -N-	9.85
FirstRand / RMBH	5.66
Anglos	4.20
Gold Fields	3.91
British American Tobacco	3.74
Prosus (PRX)	3.71
AngloGold	3.45
Compagnie Fin Richemont	3.32
Capitec	3.30
Stanbank	3.22
Top 10 Holdings as at 31 Mar 2024	

Top 10 Holdings as at 31 Mar 2024

#### Performance (Annualised)

Retail Class	Fund (%)	Benchmark (%)
1 year	0.64	2.87
3 year	5.68	7.48
5 year	8.60	7.47
10 year	6.51	6.98

Annualised return is the weighted average compound growth rate over the period measured.

# Performance (Cumulative)

Retail Class	Fund (%)	Benchmark (%)
1 year	0.64	2.87
3 year	18.02	24.17
5 year	51.07	43.35
10 year	87.95	96.44

Cumulative return is aggregate return of the portfolio for a specified period

# Risk statistics: 3 years to 31 Mar 2024

Std Deviation (Ann)	12.28
Sharpe Ratio (Ann)	(0.03)

# Actual highest and lowest annual returns\*

Highest Annual %	61.49
Lowest Annual %	(20.73)

Please note effective 1 June 2019, the benchmark has changed from the FTSE/JSE All Share Index (ALSI) to the FTSE/JSE Capped SWIX Index (J433) over a rolling 12-month period.

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This monthly Minimum Disclosure Document should be viewed in conjunction with the Glossary of Terms sheet which is available on the website.







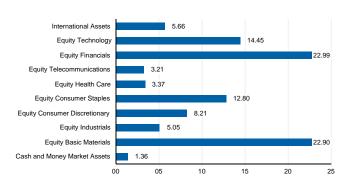
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March 2024

### **Asset Allocation**



### **Risk Profile (Aggressive)**

This is an aggressively managed, high-risk portfolio that aims to deliver capital growth over the long term (greater than 5 years). It is designed to substantially outperform the markets and therefore carries a long-term investment horizon (5 years and upwards). The portfolio will be diversified across all major asset classes with significant exposure to equities, and may include offshore equities. There may be some capital volatility in the short term, although higher returns may be expected from five years or beyond.

### Portfolio Manager(s)

# **Andrew Kingston**

BCom (Hons), CA (SA), CFA

### Vanessa van Vuuren

B.Bus Sc (Hons), B. Com (Hons), CFA

# **Management of Investments**

The management of investments are outsourced to Sanlam Investment Management (Pty) Ltd, FSP 579, an authorised Financial Services Provider under the Financial Advisory and Intermediary Services Act, 2002.

# Trustee Information

# Standard Bank of South Africa LTD

Tel no.: 021 441 4100, E-mail: Compliance-SANLAM@standardbank.co.za

### **Additional Information**

All reasonable steps have been taken to ensure the information on this MDD is accurate. The information to follow does not constitute financial advice as contemplated in terms of the Financial Advisory and Intermediary Services Act. Independent professional financial advice should always be sought before making an investment decision.

The Sanlam Group is a full member of the Association for Savings and Investment SA. Sanlam Collective Investments (RF) (Pty) Ltd is a registered and approved Manager in Collective Investment Schemes in Securities. Collective investments schemes are generally medium- to long-term investments. Past performance is not necessarily a guide to future performance, and that the value of investments / units / unit trusts may go down as well as up. A schedule of fees and charges and maximum commissions is available from the Manager on request. Additional information of the proposed investment, including brochures, application forms and annual or quarterly reports, can be obtained from the Manager, free of charge Collective investments are traded at ruling prices and can engage in borrowing and scrip lending. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. Collective investments are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any deductible expenses such as audit fees, brokerage and service fees. Forward pricing is used. Performance is based on NAV to NAV calculations with income reinvestments done on the ex-div date. Performance is calculated for the portfolio and the individual investor performance may differ as a result of initial fees, actual investment date, date of reinvestment and dividend withholding tax. The manager has the right to close the portfolio to new investors in order to manager it more efficiently in accordance with its mandate. The performance of the portfolio depends on the underlying assets and variable market factors. Lump sum investment performances are quoted. The portfolio may invest in other unit trust portfolio which levy their own fees, and may result is a higher fee structure for our portfolio. All the portfolio options presented are approved collective investment schemes in terms of Collective Investment Schemes Control Act, No 45 of 20

Sources of Performance and Risk Data: Morningstar Direct, INET BFA and Bloomberg.

The risk free asset assumed for the calculation of Sharpe ratios: STEFI Composite Index.

The highest and lowest 12-month returns are based on a 12-month rolling period over 10 years or since inception where the performance history does not exist for 10 years.

Obtain a personalised cost estimate before investing by visiting www.sanlamunittrustsmdd.co.za and using our Effective Annual Cost (EAC) calculator. Alternatively, contact us at 0860 100 266.

Manager Information:

Sanlam Collective Investments (RF) (Pty) Ltd Physical address: 55 Willie van Schoor Avenue, Bellville, South Africa, 7530. Postal address: Private Bag X8, Tygervalley, 7536 Tel: +27 (21) 916 1800, Fax: +27 (21) 947 8224, Email: service@sanlaminvestments.com, Website: www.sanlamunittrusts.co.za.



