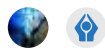


Shaping our future with confidence

Shareholders' fund information 2024



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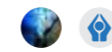
Shaping our future with confidence

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Independent auditors' report on the shareholders' fund information of Sanlam Limited

To the directors of Sanlam Limited

Introduction

We have audited the shareholders' fund information of Sanlam Limited (the Company) and its subsidiaries (together the Group) as set out on pages 3 to 59 which comprise the:

- Basis of accounting – shareholders' fund information
- Group equity value
- Analysis of group equity value by line of business
- Change in group equity value
- Return on group equity value
- Analysis of group equity value earnings
- Analysis of shareholders' fund at net asset value
- Shareholders' fund income statement
- Net results from financial services
- Notes to the shareholders' fund information

In our opinion, the shareholders' fund information of the Group for the year ended 31 December 2024 is prepared, in all material respects, in accordance with the basis of accounting described in the "Basis of accounting – shareholders' fund information" section.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the Auditors' responsibilities for the audit of the shareholders' fund information section of our report.

We are independent of the Group in accordance with the Independent Regulatory Board for Auditors' Code of Professional Conduct for Registered Auditors (IRBA Code) and other independence requirements applicable to performing audits of financial statements in South Africa. We have fulfilled our other ethical responsibilities in accordance with the IRBA Code and in accordance with other ethical requirements applicable to performing audits in South Africa. The IRBA Code is consistent with the corresponding sections of the International Ethics Standards Board for Accountants' International Code of Ethics for Professional Accountants (including International Independence Standards). We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter – Basis of accounting

We draw attention to the "Basis of accounting – shareholders' fund information" section, which describes the basis of accounting. The shareholders' fund information is prepared to provide additional information to users in respect of the Group shareholders' fund in a format that corresponds to that used by management in evaluating the performance of the Group and is additional information to the annual financial statements. As a result, the shareholders' fund information may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

Other information

The directors are responsible for the other information. The other information comprises the information included in the documents titled "Sanlam Limited Annual Financial Statements 2024", "Sanlam Integrated Report 2024" and "Sanlam Shareholders' Fund Information 2024". The other information does not include the shareholders' fund information and our auditors' report thereon.

Our opinion on the shareholders' fund information does not cover the other information and we do not express an audit opinion or any form of assurance conclusion thereon.

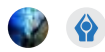
In connection with our audit of the shareholders' fund information, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the shareholders' fund information, or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the directors for the shareholders' fund information

The directors are responsible for the preparation of the shareholders' fund information in accordance with the basis of accounting described in the "Basis of accounting – shareholders' fund information" section, for determining that the basis of preparation is acceptable in the circumstances and for such internal control as the directors determine is necessary to enable the preparation of the shareholders' fund information that are free from material misstatement, whether due to fraud or error.

In preparing the shareholders' fund information, the directors are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.



Independent auditors' report on the shareholders' fund information of Sanlam Limited continued

Auditors' responsibilities for the audit of the shareholders' fund information

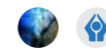
Our objectives are to obtain reasonable assurance about whether the shareholders' fund information as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the shareholders' fund information. As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the shareholders' fund information, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the shareholders' fund information or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Plan and perform the group audit to obtain sufficient appropriate audit evidence regarding the financial information of the entities or business units within the group, as a basis for forming an opinion on the shareholders' fund information. We are responsible for the direction, supervision and review of the audit work performed for the purpose of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit. We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

KPMG Inc
Director: Pierre Fourie
 Registered Auditor
 Chartered Accountant (SA)
 KPMG Crescent
 85 Empire Road
 Parktown
 5 March 2025

PricewaterhouseCoopers Inc.
Director: Alsue du Preez
 Registered Auditor
 Chartered Accountant (SA)
 5 Silo Square
 V&A Waterfront
 Cape Town
 5 March 2025



Basis of accounting – shareholders' fund information

The purpose of this section is to provide additional information to users of the group's shareholders' fund in a format that corresponds with that used by management in evaluating the performance of the group and is additional information to the Sanlam financial statements prepared in terms of IFRS® Accounting Standards.

It includes analysis of the group's shareholders' fund consolidated financial position and results in a similar format to that used by the group for internal management purposes. The group financial statements are prepared in accordance with IFRS Accounting Standards and include the consolidated results and financial position of both the shareholder and policyholder activities. The IFRS financial statements also do not distinguish between the shareholders' operational and investment activities, which are separate areas of management focus and an important distinction in evaluating the Sanlam group's financial performance. Information is presented in this section to provide additional shareholders' fund information to users of Sanlam's financial information.

The group also discloses group equity value (GEV) information in accordance with the requirements of Actuarial Practice Note (APN 107). The group's key strategic objective is to maximise returns to shareholders. GEV has been identified by management as the primary measure of value and return on GEV (RoGEV) is used by the group as the main performance measure to evaluate the success of its strategies toward sustainable value creation in excess of its cost of capital. For the purpose of internal monitoring, the directors make use of GEV to reflect the performance of the group. This is considered to provide a meaningful basis of reporting the underlying value of the group's operations and the related performance drivers. This basis explicitly allows for the impact of uncertainty in future investment returns and is consistent with the group's operational management structure.

The additional shareholders' fund information also includes the embedded value of covered business (EV), change in EV and value of new business.

Basis of accounting – additional shareholders' fund information

The basis of accounting and accounting policies in respect of the financial information of the shareholders' fund are the same as those set out in the financial statements, apart from the specific items described under separate headings. Management considers this basis of accounting applied for the shareholders' fund information to be suitable for the intended users of this financial information. The shareholders' fund information is prepared on a going concern basis.

The application of the basis of accounting of the shareholders' fund information is also consistent with that applied in the prior year apart from the following:

- Sanlam Life and Savings (SLS) is one cluster from 2024. The prior years reflected the three clusters within SLS (Sanlam Life and Savings, SA Retail Mass and Sanlam Corporate).
- The Pan-Africa cluster includes the following and is presented as such:
 - For the period to 31 December 2024, Pan-Africa consisted of SanlamAllianz and Namibia. Following the contribution of Sanlam Namibia to SanlamAllianz JV in 2024, all of the assets of Sanlam Pan-Africa (SPA) is now part of the SanlamAllianz JV as illustrated below:

2023		2024
January – September	October – December	Full year
SEM cluster		Pan-Africa cluster
<ul style="list-style-type: none"> • Sanlam Pan-Africa including Namibia 	<ul style="list-style-type: none"> • SanlamAllianz JV • Namibia 	<ul style="list-style-type: none"> • SanlamAllianz JV (including Namibia)

- In the financial commentary provided on page 2, all references to Pan-Africa refers to operations in Africa outside of South Africa (SanlamAllianz).
- The Asia cluster consists of operations in India and Malaysia.

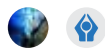
Group equity value

GEV is the aggregate of:

- The embedded value of covered business, which comprises the required capital supporting these operations (also referred to as adjusted net worth) and their net value of in-force business.
- The fair value of other group operations based on longer-term assumptions, which includes the investment management, capital markets, general insurance and the non-covered wealth management operations of the group; and
- The fair value of discretionary and other capital. Discretionary capital represents management's assessment of capital in excess of that required for current operations of the group. Such capital may be used to fund future operations and acquisitions or be returned to shareholders.

GEV is calculated by adjusting the shareholders' fund at net asset value with the following:

- Adjustments in respect of covered business:
 - Elimination of goodwill and other intangible assets in respect of investment contracts are measured under IFRS 9 *Financial Instruments*, as these assets are replaced by the value of the in-force book.
 - Elimination of some insurance contract assets recognised in terms of IFRS 17 *Insurance Contracts*, as these assets are included in the calculation of the value of the in-force book.
 - Elimination of the asset mismatch reserve and other specific shareholders' fund reserves held as part of the capital allocated to contracts measured under IFRS 17 and IFRS 9, as these reserves are included in the calculation of the value of the in-force book.
 - Adding the value of the in-force book.



Basis of accounting – shareholders’ fund information continued

- Adjustments in respect of non-covered operations:
 - Adding the fair value adjustment for other operations, comprising of the difference between the fair value of these operations and the corresponding net asset value included in the shareholders’ fund at net asset value.
 - Adjustments to net worth, including allowance for the present value of holding company expenses.

Although being a measure of value, GEV is not equivalent to the economic value of the group as the embedded value of covered business does not allow for the value of future new business. An economic value may be derived by adding to the GEV an estimate of the value of the future sales of new covered business, often calculated as a multiple of the value of new covered business written during the past year.

The GEV is inherently based on estimates and assumptions set out in this basis of preparation and as also disclosed under critical accounting estimates and judgements in the condensed consolidated interim financial statements. It is reasonably possible that outcomes in future financial years will be different to the current assumptions and estimates, possibly significantly, impacting on the reported GEV. Accordingly, sensitivity analyses are provided for changes from the base estimates and assumptions (refer to note 5 for covered operations and note 6 for non-covered operations).

Fair value of businesses included in GEV

Fair values for listed businesses are determined by using stock exchange prices or directors’ valuations and for unlisted businesses by using directors’ valuations. Where directors’ valuations are used for listed businesses, the listed values of these businesses are disclosed for information purposes.

The valuation of businesses is based on generally accepted and applied investment valuation techniques but is subject to judgement to allow for perceived risks. Estimates and assumptions are an integral part of business valuations and as such have an impact on the amounts reported. Management applies judgement in determining the appropriate valuation technique to be used. In addition, in applying the valuation techniques judgement is utilised in setting assumptions of future events and experience, and where applicable, risk-adjusted discount rates.

Estimates and judgements are regularly updated to reflect latest experience. Actual outcomes in future financial years may differ from current estimates and assumptions, possibly significantly, which could require a material adjustment to the business valuations.

The appropriateness of the valuations is regularly tested through the group’s approval framework, in terms of which the valuations of investments is reviewed and recommended for approval by the audit, actuarial and finance committee of the board by the Sanlam Non-Listed Asset Controlling Body.

Businesses may comprise legal entities or components of legal entities as determined by the directors.

Adjustments to net worth

Present value of corporate expenses

GEV is determined by deducting the present value of corporate expenses, by applying a multiple to the after-tax corporate expenses. This adjustment is made as the embedded value of covered business and the fair value of other group operations do not allow for an allocation of corporate expenses.

Share incentive schemes granted on subsidiaries’ own shares

Where group subsidiaries grant share incentives to staff on the entities’ own shares, the fair value of the outstanding incentives at period end is deducted in determining GEV. The expected cost of future grants in respect of these incentive schemes is allowed for in the calculation of the value of in-force covered business and the fair value of other group operations as appropriate.

Share incentive schemes granted on Sanlam shares

Long-term incentives granted by the group on Sanlam shares are accounted for as dilutive instruments. The GEV is accordingly not adjusted for the fair value of these outstanding shares, but the number of issued shares used to calculate GEV per share is adjusted for the dilutionary effect of the outstanding instruments at period end. The expected cost of future grants in respect of these incentive schemes is allowed for in the calculation of the value of in-force covered business and the fair value of other group operations.

Change in group equity value

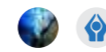
The change in group equity value consists of the embedded value earnings from covered business, earnings from other group operations on a fair value basis, earnings on discretionary and other capital and capital transactions with shareholders.

Return on group equity value

The RoGEV is equal to the change in GEV during the reporting period, after adjustment for dividends paid and changes in issued share capital, as a percentage of GEV at the beginning of the period, adjusted for changes in issued share capital during the year.

Shareholders’ fund at net asset value, income statement and related information

The analysis of the shareholders’ fund at net asset value and the related shareholders’ fund income statement reflects the consolidated financial position and earnings of the shareholders’ fund, based on accounting policies consistent with those contained in the Sanlam financial statements, apart from the ones discussed below.



Basis of consolidation

The shareholders’ funds of group companies are consolidated in the analysis of the Sanlam group shareholders’ fund at net asset value. The policyholders’ and outside shareholders’ interests in these companies are treated as non-controlling shareholders’ interest on consolidation.

The analysis of the shareholders’ fund at net asset value is consistent with the group’s operational management structure.

Consolidation reserve

A consolidation reserve is created as part of shareholders’ equity in the group statement of financial position for the IFRS accounting mismatches outlined below that are regarded as non-economical in management’s view. The consolidation reserve is not recognised in the shareholders’ fund at net asset value. The fund transfers between the shareholders’ and policyholders’ fund relating to movements in the consolidation reserve are commensurately also not recognised in the shareholders’ fund’s normalised attributable earnings.

- In terms of IFRS Accounting Standards, deferred tax assets are recognised in respect of assessed tax losses in policyholder funds, which increases the group’s equity value, whereas the policy liabilities are not increased correspondingly. This leads to an artificial mismatch, with a consequential impact on the group’s shareholders’ fund and earnings.

The consolidation of the broad-based black economic empowerment special purpose vehicle (B-BBEE SPV Group) to which 111 349 000 shares were issued in March 2019, was treated similarly and was also recognised in the consolidation reserve and fund transfers, respectively up to 30 June 2023. At 30 June 2023, the B-BBEE SPV Group was not consolidated in the shareholders’ fund as it was 50% funded by external parties and therefore no value was recognised for shareholders reporting. Following the A Preference share Acquisition in August 2023, entities in the Sanlam Group own both the A preference shares and the B preferences shares. As at 31 December 2024, the B-BBEE SPV is consolidated and includes the repurchase and cancellation of the Sanlam shares during June 2024.

Specific shareholders fund reserves

Asset mismatch reserve

An asset mismatch reserve is created in the group’s statement of financial position for investment variances emanating from insurance and investment contracts measured under IFRS 17 and IFRS 9 respectively. Although the group follows a policy of matching insurance and investment contract cash flows on a duration-matched basis, complete matching is not possible for all lines of business given unique product features and/or the availability of matching assets. This results in mismatch profits or losses being recognised in earnings as changes in the measurement of insurance and investment contract liabilities and the underlying matching assets will not fully offset. In addition, investments in corporate credit instruments measured at fair value also result in earnings volatility due to movements in market spreads and credit default provisions. The difference between the assumed and actual investment return earned on asset classes is another source of mismatch profits and losses. Changes in the cost of investment guarantees is another source of earnings volatility, with these variances mainly being driven by economic impacts such as changes in equity market levels, interest rates and equity volatility. Excess claims related to the payment of investment guarantees and/or any capital injections due to shortfalls arising from inadequate funding levels, will be recognised as losses in earnings. Changes in the estimates of the future cost of investment guarantees are absorbed by the CSM and deferred over the lifetime of the insurance contracts, impacting the:

- amount of the CSM recognised in net result from financial services in the current reporting period; and
- the amounts of the CSM expected to be recognised in net result from financial services in future reporting periods.

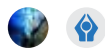
The asset mismatch reserve is utilised to absorb the earnings volatility described above, supporting the group’s strategic objective of increasing dividends to shareholders by between 2% and 4% in real terms over a three-year rolling basis.

The asset mismatch reserve is recognised in the shareholders’ fund at net asset value. Movements in the asset mismatch reserve are recognised in a separate line item in the shareholders’ fund’s income statement, outside of net operational earnings with corresponding adjustments to net result from financial services. The adjustments related to insurance contracts are included in the following line items in net result from financial services:

- insurance revenue for the effect of changes in the cost of investment guarantees on CSM recognition amounts if the mismatch profits or losses are outside a specific range;
- insurance service expenses for excess claims/capital injections due to shortfalls related to investment guarantees if the mismatch profits or losses are outside a specific range; and
- insurance investment result for other investment mismatch profits or losses as covered below.

The asset mismatch reserve is increased or reduced for insurance contracts by allowing for the following:

- economic mismatch profits or losses due to duration mismatching of the assets backing the fulfilment cash flows and CSM;
- investment variances arising from actual investment returns on the assets backing the liabilities being different from those expected, including the risk-free rate component of corporate credit exposures;
- movements in credit spreads and default provisions relating to corporate credit exposures;
- mismatch profits or losses due to changes in the cost of investment guarantees for insurance contracts measured under the VFA; and
- net investment return earned on the assets backing the asset mismatch reserve.



Basis of accounting – shareholders’ fund information continued

For insurance contracts measured under the variable fee approach (VFA), the investment variances described above are only adjusted for in the asset mismatch reserve if they arise from holding assets not related to the underlying items.

The asset mismatch reserve is increased or reduced for investment contracts in SLS by allowing for economic mismatch profits or losses and investment variances (as described above) specifically related to the assets backing the contract cash flows for vesting bonuses and tax credits.

The asset mismatch reserve is recycled (released) to net result from financial services in insurance investment result based on the reserve balance at the end of the previous month/quarter and a rate of release of approximately 10% per annum, which considers:

- the expected volatility of the items that will be transferred to the asset mismatch reserve driven by the underlying asset mix and the general economic environment that the relevant business operates in;
- the prevailing interest rate environment and the underlying asset mix, and therefore the expected growth in the asset mismatch reserve from the investment returns on the backing assets (before allowing for the release in the asset mismatch reserve);
- the mix and duration of the insurance business (for example, general insurance business relative to life insurance business); and
- the projected solvency cover level compared to target ranges based on a specified release pattern.

Other shareholders’ fund reserves

Other shareholders’ fund reserves were created on transition to IFRS 17 for specific future events such as pandemics and digital transformation (future-fit) projects related to insurance business, as well as the recognition of shareholders’ fund reserves backed by some insurance contract assets (ie, negative insurance liabilities). These shareholders’ fund reserves are held in addition to the insurance liabilities.

Similar to the asset mismatch reserve above, other shareholders’ fund reserves are recognised in the shareholders’ fund at net asset value. Movements in these reserves are recognised in a separate line item in the shareholders’ fund income statement, outside of net operational earnings with a corresponding adjustment to net result from financial services. The adjustments related to insurance contracts are included in the following line items in net result from financial services:

- Insurance service expenses for adjustments related to pandemic events;
- Other expenses relating to insurance operations for adjustments related to future-fit project expenses;
- Insurance investment result for adjustments related to insurance contract asset economic impacts; and
- Insurance revenue for other non-cash adjustments related to insurance contract asset impacts.

The future release pattern of the reserves for future project expenses is consistent with the related expenses incurred over time. These reserves will also absorb excess claims in a future pandemic. The purpose of these reserves is therefore to manage volatility in cash earnings available for dividend distribution.

Reserves in respect of future-fit projects originated on transition to IFRS 17 where specific policyholder reserves were released to equity, and investment return on the assets backing this reserve will also be used to fund these project expenses. This reserve is used to absorb costs directly expensed in the income statement and expenses capitalised to manage the impact on dividend volatility. The utilisation of this reserve is presented in the shareholders’ fund income statement by reducing the related expenses included in net result from financial services, with a corresponding adjustment in net movement in other shareholders’ fund reserves (outside of operational earnings), resulting in a decrease in the reserve. Future-fit expenses capitalised are also funded from this reserve to manage the impact on dividend distribution.

Sanlam re-established a pandemic reserve in 2022, presented as a reduction in net result from financial services with a corresponding increase in the net movement in other shareholders’ fund reserves (outside of operational earnings), with a zero impact on attributable earnings. The utilisation of this reserve is presented in the shareholders’ fund income statement on a similar basis, resulting in a decrease in the reserve. Investment returns on the assets backing the pandemic reserves will be released to net result from financial services over time.

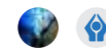
The other shareholders’ fund reserves are increased or reduced by the changes in the backing insurance contract assets. The economic impacts on these insurance contract assets are adjusted for in net result from financial services, including the unwind / accretion of interest on the negative insurance liabilities and the impact of economic assumption changes. Other non-cash changes in these insurance contract assets are also adjusted for in net result from financial services.

Accounting mismatch

For insurance contracts measured under the General Measurement Model (GMM) in terms of IFRS 17, changes in estimates of the fulfilment cash flows related to future service (for example, changes due to non-financial assumption changes) are reflected in the CSM. However, these changes are measured at the locked-in interest rates that applied at the initial recognition date of each group of insurance contracts, which results in a mismatch between the movements in the fulfilment cash flows (at current interest rates) and the adjustments to the CSM (at locked-in interest rates). These accounting mismatches are removed from net result from financial services in insurance investment result with a corresponding adjustment to other shareholders’ fund reserves outside of operational earnings. These mismatches will be released to net result from financial services over time.

Target shares

Strategic diversification activities between Sanlam Emerging Markets (SEM) and Santam consist of the investment in target shares issued by SEM to Santam and vice versa. These shares give the holder the right to participate in the growth of the underlying short-term insurance investments. For purposes of the group’s shareholders’ fund income statement, the total return on these short-term insurance investments are therefore split between SEM and Santam, after consideration of the respective non-controlling interests.



Segregated funds

Sanlam also manages and administers assets in terms of third-party mandates, which are for the account of and at the risk of the clients. As these are not the assets of the Sanlam group, they are not recognised in the Sanlam group statement of financial position in terms of IFRS Accounting Standards and are also excluded from the shareholders’ fund at net asset value and fair value. Fund flows relating to segregated funds are however included in the notes to the shareholders’ fund information to reflect all fund flows relating to the group’s assets under management.

Net result from financial services

Net result from financial services is a measure of operating performance of the Sanlam group that is better aligned to cash earnings that drives dividend distribution. Investment return on assets held in the capital portfolio are excluded from net result from financial services. The specific shareholders’ fund adjustments described above are included in net result from financial services to reflect earnings that are closely aligned to cash earnings for dividend distribution:

- Asset mismatch reserve movements; and
- Other shareholders’ fund reserve movements related to:
 - Pandemic events;
 - Future-fit project expenses;
 - Insurance contract asset impacts; and
 - Accounting mismatch impacts related to locked-in interest rates in terms of IFRS 17 as described above.

The following shareholders’ fund adjustments have net zero impact on net result from financial services:

- The CSM is accreted with interest based on locked-in interest rates for GMM products. The difference between accreting interest on the CSM at locked-in interest rates and current interest rates is shifted from the insurance investment result to insurance revenue with net zero impact on net result from financial services. Insurance revenue in the shareholders’ fund income statement therefore presents CSM recognition amounts at current interest rates.

Shareholders’ fund adjustments in the income statement

Sanlam’s dividend policy is supported by sustainable operating performance. Consequently, net result from financial services is adjusted for short-term market volatility (eg, as a result of investment variances), accounting mismatches because of adjusting the CSM at locked-in rates, and other amounts as specified in the sections below. These adjustments are reversed in the shareholders’ fund income statement outside of operational earnings to have a zero impact in the IFRS income statement. Additional disclosures are provided in note 1 on the specific shareholders’ fund income statement adjustments.

Equity-accounted earnings

Equity-accounted earnings are presented in the shareholders’ fund income statement based on the allocation of the group’s investments in associates and joint ventures between operating and non-operating entities:

- At 31 December 2024, operating associates and joint ventures include investments in strategic operational businesses, namely SanlamAllianz, Shriram Finance Limited, Shriram General Insurance, Shriram Life Insurance and Pacific & Orient. The equity-accounted operating earnings and investment return on capital from operating associates and joint ventures are included in the net result from financial services and net investment return respectively.
- Non-operating associates and joint ventures include investments held as part of the group’s balanced investment portfolio. The Santam group’s equity-accounted investments are the main non-operating associates and joint ventures. The group’s share of earnings from these entities are reflected as equity-accounted earnings.

Normalised earnings per share

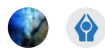
As discussed under the policy note for ‘Consolidation reserve’ above, the IFRS Accounting Standards’ prescribed accounting treatment of the B-BBEE SPV up to 30 June 2023 creates a small artificial accounting mismatch with a consequential impact on the group’s IFRS earnings. However, the group calculates normalised diluted earnings per share (a non-IFRS Accounting Standards measure) to eliminate fund transfers relating to the B-BBEE SPV. This is in the group’s opinion a better representation of the earnings attributable to the group’s shareholders.

Fund flows

The notes to the shareholders’ fund information also provide information in respect of fund flows relating to the group’s assets under management. These fund flows have been prepared in terms of the following bases:

Funds received from clients

Funds received from clients include single and recurring life and general insurance premium income from insurance and investment policy contracts, which are recognised in the financial statements. It also includes contributions to collective investment schemes and non-life insurance linked-products as well as inflows of segregated funds, which are not otherwise recognised in the financial statements as they are funds held on behalf of and at the risk of clients. Funds received in respect of non-annuity assets under administration are excluded from funds received from clients. Transfers between the various types of business, other than those resulting from a specific client instruction, are eliminated. Funds received from clients include the group’s effective share of funds received from clients by strategic operational associates and joint ventures.



Basis of accounting – shareholders’ fund information continued

New business

In the case of long-term insurance business, the annualised value of all new policies (insurance and investment contracts) that have been issued during the financial year according to the group’s embedded value assumptions and have not subsequently been refunded, is regarded as new business.

All segregated fund inflows (excluding those related to assets under administration), inflows to collective investment schemes and short-term insurance premiums (also called net earned premiums) are regarded as new business.

New business includes the group’s share of new business written by strategic operational associates and joint ventures.

Payments to clients

Payments to clients include policy benefits paid in respect of life and general insurance and investment policy contracts, which are recognised in the financial statements. It also includes withdrawals from collective investment schemes and non-life insurance linked-products as well as outflows of segregated funds, which are not otherwise recognised in the financial statements as they relate to funds held on behalf of and at the risk of clients. Withdrawals of non-annuity funds under administration are excluded. Transfers between the various types of business, other than those resulting from a specific client instruction, are eliminated.

Payments to clients include the group’s effective share of payments to clients by strategic operational associates and joint ventures.

Basis of accounting and presentation – embedded value of covered business

The group’s embedded value of covered business information is prepared in accordance with APN107, the guidance note on embedded value financial disclosures of South African long-term insurers issued by the Actuarial Society of South Africa (Actuarial Society). Covered business represents the group’s long-term insurance business for which the value of new and in-force contracts is attributable to shareholders.

The embedded value results of the group’s covered business are included in the shareholders’ information as it forms an integral part of GEV and the information used by management in evaluating the performance of the group. The embedded value of covered business does not include the contribution to GEV relating to other group operations or discretionary and other capital, which are included separately in the analysis of GEV.

The basis of presentation for the embedded value of covered business is consistent with that applied in the 2023 financial statements.

Covered business

Covered business includes all material long-term insurance business that is recognised in the Sanlam group financial statements. This business includes individual stable bonus, linked and market-related business, group stable bonus business, annuity business and other non-participating business written by Sanlam Risk and Savings, Glacier, Sanlam Retail Mass, Sanlam Corporate, Pan-Africa and Asia.

Acquisitions, disposals and other movements

The embedded value of covered business results are prepared taking cognisance of changes in the group’s effective shareholding in covered business operations.

Methodology

Embedded value of covered business

The embedded value of covered business is a measure of the consolidated value of shareholders’ interests in the covered business, excluding any value that may be attributed to future new business. It is calculated on an after-tax basis considering current legislation and known future changes.

The embedded value of covered business comprises the following components:

- Adjusted net worth (ANW); and
- The net value of in-force business.

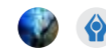
Adjusted net worth

Adjusted net worth comprises the required capital supporting the covered business and is equal to the net value of assets allocated to covered business that does not back policy liabilities, asset mismatch reserves or other shareholders’ fund reserves (refer to page 42).

The required capital allocated to covered business reflects the level of capital considered sufficient to support the covered business, allowing for an assessment of the market, credit, insurance and operational risks inherent in the underlying products, subject to a minimum level of the local statutory solvency requirement for each business.

For South African insurance businesses (and businesses with similar regulatory regimes) the level of required capital for covered business is set to ensure that own funds attributable to in-force covered business maintains a solvency cover ratio within a specific range, eg, between 150% and 200% for Sanlam Life, over the next 10 years. The minimum end of the targeted cover range is set such that Sanlam Life’s covered business is expected to be able to absorb a combined economic shock, a pandemic/catastrophe shock, and an operational risk event without breaching 100% of regulatory SCR cover. A similar methodology was followed to set ranges for the other South African life insurers.

The capital allocated to covered business is funded from a balanced investment portfolio, comprising investments in equities, hedged equities, fixed-interest securities, cash and subordinated debt funding. The subordinated debt funding liability is matched by ring-fenced bonds and other liquid assets held as part of the balanced investment portfolio.



Transfers are made to or from adjusted net worth on an annual basis for the following:

- Transfers of net operating profit. These transfers relate to dividends paid from covered business in terms of the group’s internal dividend policy to fund the dividend payable to Sanlam Limited shareholders; and
- Transfers to or from the balanced investment portfolio. Any capital in the portfolio that is in excess of the requirements of the covered business is transferred to discretionary capital in terms of the group’s capital management framework.

Net value of in-force business

The net value of in-force business (PVIF) consists of the present value of future shareholder profits from in-force covered business (PVFP), after allowance for the cost of required capital supporting the covered business.

Present value of future shareholder profits from in-force covered business

The policy liabilities are valued based on IFRS 17 for life insurance contracts and IFRS 9 for investment contracts. The adjusted net worth incorporates certain adjustments from the shareholders’ fund at net asset value as outlined. The policy liabilities include profit margins, which can be expected to emerge as profits in future. For insurance contracts measured under the GMM and VFA, these profit margins mainly comprise of the CSM and the risk adjustment for non-financial risk. The assets backing the asset mismatch reserves can be expected to emerge as profits in the future, excluding the portion of the assets earmarked to absorb variances in the cost of investment guarantees. This investment guarantee surplus included in the asset mismatch reserves will absorb the variances in the estimates of the future cost of investment guarantees as described on page 17, where relevant. If the estimates of the future cost of investment guarantees are higher than expected, therefore reducing the CSM and PVIF, the PVIF on the asset mismatch reserves will be increased to offset this variance by reducing the investment guarantee surplus (and vice versa if the estimates of the future cost of investment guarantees are lower than expected). The investment returns on the assets backing the pandemic reserves can also be expected to emerge as profit. The other shareholders’ reserves backed by some insurance contract assets is another source of expected profits expected to emerge in future as these negative liabilities unwind over the lifetime of the contracts. For investment contracts measured under IFRS 9, future fund-based charges less expenses will emerge as profit margins. The discounted value, using a risk-adjusted discount rate, placed on these expected future profits, after taxation, is the PVIF.

The PVFP excludes the cost of required capital, which is separately disclosed.

Cost of required capital

A charge is deducted from the embedded value of covered business for the cost of required capital supporting the group’s existing covered business. The cost is the difference between the carrying value of the required capital at the valuation date and the discounted value, using a risk-adjusted discount rate, of the projected releases of the capital allowing for the assumed after-tax investment return on the assets deemed to back the required capital over the life of the in-force business.

Value of new business

The value of new business is calculated as the discounted value, at point of sale, using a risk-adjusted discount rate, of the projected stream of after-tax profits for new covered business issued during the financial period under review. The value of new business is also reduced by the cost of required capital for new covered business.

In determining the value of new business:

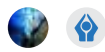
- A policy is only taken into account if at least one premium, that is not subsequently refunded, is recognised in the financial statements;
- Premium increases that have been allowed for in the value of in-force covered business are not counted again as new business at inception;
- Increases in recurring premiums associated with indexation arrangements are not included, but instead allowed for in the value of in-force covered business;
- The expected value of future premium increases resulting from premium indexation on the new recurring premium business written during the financial period under review is included in the value of new business;
- Continuations of individual policies and deferrals of retirement annuity policies after the maturity dates in the contract are treated as new business if they have been included in policy benefit payments at their respective maturity dates;
- For employee benefits, increases in business from new schemes or new benefits on existing schemes are included and new members or salary-related increases under existing schemes are excluded and form part of the in-force value;
- Annuities purchased by retirement fund members using in-fund options are treated as new business;
- Renewable recurring premiums under Group insurance contracts are treated as in-force business; and
- Assumptions are consistent with those used for the calculation of the value of in-force covered business at the end of the period.

Profitability of new covered business is measured by the ratio of the net value of new business to the present value of new business premiums (PVNBP). The PVNBP is defined as new single premiums plus the discounted value, using a risk-adjusted discount rate, of expected future premiums on new recurring premium business. The premiums used for the calculation of PVNBP are based on the life insurance new business premiums disclosed in note 7 on page 50, excluding white label new business.

Risk discount rates and allowance for risk

In accordance with the actuarial guidance, the underlying risks within the covered business are allowed for within the embedded value calculations through a combination of the following:

- Explicit allowances within the projected shareholder cash flows;
- The level of required capital and the impact on cost of required capital; and
- The risk discount rates, intended to cover all residual risks not allowed for elsewhere in the valuation.



Basis of accounting – shareholders' fund information continued

The risk margins are set using a top-down approach based on Sanlam Limited's weighted average cost of capital (WACC), which is calculated based on a gross risk-free interest rate, an assumed equity risk premium, a market assessed risk factor (beta), and an allowance for subordinated debt on a market value basis. The beta provides an assessment of the market's view of the effect of all types of risk on the group's operations, including operational and other non-economic risk.

To derive the risk discount rate assumptions for covered business, an adjusted WACC is calculated to exclude the non-covered group operations included in Sanlam Limited's WACC and to allow for future new covered business. The covered business operations of the group use risk margins of between 2,5% and 7,0% and the local gross risk-free rate at the valuation date.

Minimum investment guarantees to policyholders

An investment guarantee reserve is included in the reserving basis for policy liabilities, which makes explicit allowance for the best estimate cost of all material investment guarantees. A stochastic modelling approach is used to provide for the possible cost of minimum investment return guarantees on insurance contracts, where relevant. These reserves are determined on a consistent basis in accordance with actuarial guidance from the Actuarial Society (APN110). No further deduction from the embedded value of covered business is therefore required.

Share incentive schemes

The embedded value of covered business assumes the payment of long-term incentives in the future and allows for the expected cost of future grants within the value of in-force covered business and value of new business.

Sensitivity analysis

Sensitivities are determined at the risk discount rates used to determine the base values, unless stated otherwise. For each of the sensitivities, all other assumptions are left unchanged. The different sensitivities do not imply that they have a similar chance of occurring.

The risk discount rate appropriate to an investor will depend on the investor's own requirements, tax position and perception of the risk associated with the realisation of the future profits from the covered business. The disclosed sensitivities to changes in the risk discount rate provide an indication of the impact of changes in the applied risk discount rate.

Risk premiums relating to mortality and morbidity are assumed to be increased consistent with mortality and morbidity experience respectively, where appropriate.

Foreign currencies

Changes in the embedded value of covered business, as well as the present value of new business premiums, of foreign operations are converted to South African rand at the weighted average exchange rates for the financial year, except where the average exchange rate is not representative of the timing of specific changes in the embedded value of covered business, in which instances the exchange rate on transaction date is used. The closing rate is used for the conversion of the embedded value of covered business at the end of the financial year.

Assumptions

Best estimate assumptions

The embedded value calculation is based on best estimate assumptions. The assumptions are reviewed actively and changed when evidence exists that material changes in the expected future experience are reasonably certain. The best estimate assumptions are also used as basis for the statutory valuation method.

It is reasonably possible that outcomes in future financial years will be different to these current best estimate assumptions, possibly significantly, impacting on the reported embedded value of covered business. Accordingly, sensitivity analyses are provided for the value of in-force and value of new business.

Economic assumptions

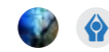
The assumed investment return on assets supporting the policy liabilities and required capital is based on the assumed long-term asset mix for these funds.

Inflation assumptions for unit cost, policy premium indexation and employee benefits salary inflation are based on an assumed long-term gap relative to fixed-interest securities, however term-dependent inflation assumptions are used where market observable data is available.

Future rates of bonuses for stable bonus business and participating annuities are set at levels that are supportable by the assets backing the respective product asset funds at each valuation date.

Assets backing required capital

The assumed composition of the assets backing the required capital is consistent with Sanlam's practice and with the assumed long-term asset distribution used to calculate the statutory capital requirements and internal required capital assessments of the group's covered business.



Demographic assumptions

Future mortality, morbidity and discontinuance rates are based on recent experience, adjusted for expected future trends where appropriate. Future mortality rates also include an allowance for the impact of future pandemics.

Expense assumptions

Future expense assumptions reflect the expected level of expenses required to manage the in-force covered business, including investment in systems required to support that business, and allow for future inflation. The allocation between acquisition and maintenance expenses is based on functional cost analyses and reflects actual expenses incurred in 2023. Expense assumptions include those expenses deemed to be not directly attributable to the fulfilment of insurance contracts under IFRS 17.

Investment management fees

Future investment expenses are based on the current scale of fees payable by the group's life insurance businesses to the relevant asset managers. To the extent that this scale of fees includes profit margins for Sanlam Investment Group, these margins are not included in the value of in-force covered business and value of new business, as they are incorporated in the valuation of the Sanlam Investment Group businesses at fair value.

Taxation

Projected taxation is based on the current tax basis that applies in each country.

Allowance has been made for the impact of capital gains tax on investments in South Africa, assuming a five-year roll-over period.

Earnings from covered business

The embedded value earnings from covered business for the period are equal to the change in embedded value, after adjustment for any transfers to or from discretionary capital, and are analysed into the following main components:

Value of new business

The value of new business is calculated at point of sale using assumptions applicable at the end of the reporting period.

Net earnings from existing covered business

Expected return on value of covered business

The expected return on value of covered business comprises the expected return on the starting value of in-force covered business and the accumulation of value of new business from point of sale to the valuation date.

Operating experience variances

The calculation of embedded values is based on assumptions regarding future experiences including discontinuance rates (how long policies will stay in force), risk (mortality and morbidity) and future expenses. Actual experience may differ from these assumptions. The impact of the difference between actual and assumed experience for the period is reported as operating experience variances.

Operating assumption changes

Operating assumption changes consist of the impact of changes in assumptions at the end of the reporting period (compared to those used at the end of the previous reporting period) for operating experience, excluding economic or taxation assumptions. It also includes model refinements where relevant.

Expected investment return on adjusted net worth

The expected investment return on adjusted net worth attributable to shareholders is calculated using the future investment return assumed at the start of the reporting period.

The total embedded value earnings from covered business include two further main items:

Economic assumption changes

The impact of changes in external economic conditions, including the effect that changes in interest rates have on risk discount rates and future investment return and inflation assumptions, on the embedded value of covered business.

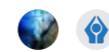
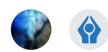
Investment variances

Investment variances – value of in-force

The impact on the value of in-force business caused by differences between the actual investment return earned on policyholder fund assets during the reporting period and the expected return based on the economic assumptions used at the start of the reporting period.

Investment variances – investment return on adjusted net worth

Investment return variances caused by differences between the actual investment return earned on shareholders' fund assets during the reporting period and the expected return based on economic assumptions used at the start of the reporting period.



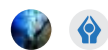
Group equity value

at 31 December

R million	Notes	Group equity value		Value of in-force/ fair value adjustment		Adjusted net asset value		Elimination of specific shareholders' fund reserves		Elimination of goodwill		Shareholders' fund at net asset value	
		2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Sanlam Life and Savings		66 792	57 692	52 270	47 664	14 522	10 028	(14 973)	(12 732)	(1 323)	(1 067)	30 818	23 827
Covered business ⁽¹⁾	8.1.4	58 031	49 852	51 065	45 140	6 966	4 712	(14 973)	(12 732)	(1 323)	(1 067)	23 262	18 511
SA Retail Mass		17 284	11 601	12 722	10 143	4 562	1 458	(5 287)	(5 378)	(283)	(76)	10 132	6 912
Sanlam Risk and Savings		26 983	24 892	25 701	23 414	1 282	1 478	(9 686)	(7 354)	(543)	(494)	11 511	9 326
Glacier		7 643	7 443	7 185	6 755	458	688	-	-	(270)	(270)	728	958
Sanlam Corporate		6 121	5 916	5 457	4 828	664	1 088	-	-	(227)	(227)	891	1 315
Non-covered business		8 761	7 840	1 205	2 524	7 556	5 316	-	-	-	-	7 556	5 316
Glacier		3 312	3 136	2 694	2 577	618	559	-	-	-	-	618	559
Sanlam Personal Loans		2 397	2 066	(784)	(124)	3 181	2 190	-	-	-	-	3 181	2 190
Sanlam Corporate: Afrocentric and other		1 464	2 278	43	(179)	1 421	2 457	-	-	-	-	1 421	2 457
Other operations		1 588	360	(748)	250	2 336	110	-	-	-	-	2 336	110
Pan Africa		26 305	24 446	1 098	2 886	25 207	21 560	(984)	(1 171)	(338)	(791)	26 529	23 522
Covered business: SanlamAllianz	8.2.2.3	6 193	7 495	2 543	3 064	3 650	4 431	(984)	(1 171)	(338)	(791)	4 972	6 393
Non-covered business		20 112	16 951	(1 445)	(178)	21 557	17 129	-	-	-	-	21 557	17 129
SanlamAllianz		20 112	18 425	(1 445)	(178)	21 557	18 603	-	-	-	-	21 557	18 603
Other operations		-	(1 474)	-	-	-	(1 474)	-	-	-	-	-	(1 474)
Asia		24 039	22 711	11 399	8 937	12 640	13 774	-	-	(526)	(528)	13 166	14 302
Covered business	8.3.2.4	2 870	2 656	1 417	1 175	1 453	1 481	-	-	(526)	(528)	1 979	2 009
India		1 803	1 552	937	747	866	805	-	-	(330)	(332)	1 196	1 137
Malaysia		1 067	1 104	480	428	587	676	-	-	(196)	(196)	783	872
Non-covered business		21 169	20 055	9 982	7 762	11 187	12 293	-	-	-	-	11 187	12 293
India		20 903	19 756	10 048	7 791	10 855	11 965	-	-	-	-	10 855	11 965
Malaysia		266	299	(66)	(29)	332	328	-	-	-	-	332	328
Sanlam Investment Group		14 427	13 466	9 466	7 897	4 961	5 569	-	-	-	-	4 961	5 569
Covered business	8.4.4	669	1 314	(727)	(782)	1 396	2 096	-	-	-	-	1 396	2 096
Non-covered business		13 758	12 152	10 193	8 679	3 565	3 473	-	-	-	-	3 565	3 473
Sanlam Investments ⁽²⁾		3 895	3 293	1 694	1 165	2 201	2 128	-	-	-	-	2 201	2 128
Wealth Management		4 119	3 424	3 896	3 202	223	222	-	-	-	-	223	222
International		3 674	3 640	2 732	2 704	942	936	-	-	-	-	942	936
Sanlam Financial Markets		2 070	1 795	1 871	1 608	199	187	-	-	-	-	199	187
Santam		26 626	19 433	19 200	13 200	7 426	6 233	-	-	-	-	7 426	6 233
Discretionary capital		4 119	2 710	-	-	4 119	2 710	-	-	-	-	4 119	2 710
Other capital		12 179	12 117	-	-	12 179	12 117	-	-	(1 197)	(1 197)	13 376	13 314
Present value of holding company expenses	14	(2 677)	(2 671)	(2 677)	(2 671)	-	-	-	-	-	-	-	-
Group equity value		171 810	149 904	90 756	77 913	81 054	71 991	(15 957)	(13 903)	(3 384)	(3 583)	100 395	89 477
Covered business	4	67 763	61 317	54 298	48 597	13 465	12 720	(15 957)	(13 903)	(2 187)	(2 386)	31 609	29 009
Non-covered business	6.1	90 426	76 431	39 135	31 987	51 291	44 444	-	-	-	-	51 291	44 444
Group operations		158 189	137 748	93 433	80 584	64 756	57 164	(15 957)	(13 903)	(2 187)	(2 386)	82 900	73 453
Discretionary, other capital and PV of holding company expenses		13 621	12 156	(2 677)	(2 671)	16 298	14 827	-	-	(1 197)	(1 197)	17 495	16 024
Group equity value		171 810	149 904	90 756	77 913	81 054	71 991	(15 957)	(13 903)	(3 384)	(3 583)	100 395	89 477
Value per share	13	81,23	70,86									47,47	42,29

⁽¹⁾ Excludes subordinated debt funding of Sanlam Life.

⁽²⁾ Includes Sanlam 66% share of the third party asset management business of R4 312 million (31 December 2023: R3 684 million).



Analysis of group equity value per line of business

at 31 December

R million	Total		Life business and health		General insurance	
	2024	2023	2024	2023	2024	2023
South Africa	117 662	98 966	60 103	53 386	27 551	19 433
Pan-Africa	26 305	24 446	6 193	7 495	19 590	17 161
Asia	24 039	22 711	2 870	2 656	4 363	3 662
International – UK	3 804	3 781	–	–	–	–
Total	171 810	149 904	69 166	63 537	51 504	40 256

R million	Investment management		Credit and structuring		Discretionary capital and other	
	2024	2023	2024	2023	2024	2023
South Africa	11 924	10 402	4 111	3 359	13 973	12 386
Pan-Africa	714	726	1 206	1 826	(1 398)	(2 762)
Asia	–	–	16 806	16 393	–	–
International – UK	3 804	3 781	–	–	–	–
Total	16 442	14 909	22 123	21 578	12 575	9 624

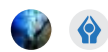


Change in group equity value

for the year ended 31 December 2024

R million	GEV at the beginning of the period	Earnings	Net capital investment	Dividend paid	GEV at the end of the period
Sanlam Life and Savings	57 692	11 224	6 344	(8 468)	66 792
Covered business	49 852	11 143	5 323	(8 287)	58 031
SA Retail Mass ⁽¹⁾	11 601	2 543	6 474	(3 334)	17 284
Sanlam Risk and Savings	24 892	5 500	(373)	(3 036)	26 983
Glacier	7 443	1 467	(273)	(994)	7 643
Sanlam Corporate	5 916	1 633	(505)	(923)	6 121
Non-covered business	7 840	81	1 021	(181)	8 761
Glacier	3 136	337	–	(161)	3 312
Sanlam Personal Loans	2 066	338	–	(7)	2 397
Sanlam Corporate: Afrocentric and other	2 278	(763)	(25)	(26)	1 464
Other operations	360	169	1046	13	1 588
Pan Africa	24 446	1 691	1 017	(849)	26 305
Covered business: SanlamAllianz	7 495	1 317	(1 792)	(827)	6 193
Non-covered business	16 951	374	2 809	(22)	20 112
SanlamAllianz	18 425	595	1 114	(22)	20 112
Other operations	(1 474)	(221)	1 695	–	–
Asia	22 711	5 502	(3 035)	(1 139)	24 039
Covered business	2 656	311	(169)	72	2 870
India	1 552	354	(32)	(71)	1 803
Malaysia	1 104	(43)	(137)	143	1 067
Non-covered business	20 055	5 191	(2 866)	(1 211)	21 169
India	19 756	5 221	(2 866)	(1 208)	20 903
Malaysia	299	(30)	–	(3)	266
Sanlam Investment Group	13 466	3 269	(771)	(1 537)	14 427
Covered business	1 314	695	(856)	(484)	669
Non-covered business	12 152	2 574	85	(1 053)	13 758
Sanlam Investments	3 293	1 005	73	(476)	3 895
Wealth Management	3 424	1 023	–	(328)	4 119
International	3 640	51	76	(93)	3 674
Sanlam Financial Markets	1 795	495	(64)	(156)	2 070
Santam	19 433	8 173	–	(980)	26 626
Discretionary capital	2 710	313	1 096	–	4 119
Other capital	12 117	62	8 316	(8 316)	12 179
Present value of holding company expenses	(2 671)	(6)	–	–	(2 677)
Intergroup dividends	–	–	(12 973)	12 973	–
Group equity value	149 904	30 228	(6)	(8 316)	171 810
Covered business	61 317	13 466	2 506	(9 526)	67 763
Non-covered business	76 431	16 393	1 049	(3 447)	90 426
Group operations	137 748	29 859	3 555	(12 973)	158 189
Discretionary and other capital	12 156	369	9 412	(8 316)	13 621
Intergroup dividends	–	–	(12 973)	12 973	–
Group equity value	149 904	30 228	(6)	(8 316)	171 810

⁽¹⁾ The net capital investment for SA Retail Mass includes the acquisition of Assupol at R6 571 million.



Change in group equity value continued

for the year ended 31 December 2023

R million	GEV at the beginning of the period	Earnings	Net capital investment	Dividend paid	GEV at the end of the period
Sanlam Life and Savings	54 415	8 216	1 595	(6 534)	57 692
Covered business	49 386	7 133	(650)	(6 017)	49 852
SA Retail Mass	11 682	1 572	(82)	(1 571)	11 601
Sanlam Risk and Savings	26 416	266	951	(2 741)	24 892
Glacier	5 447	3 400	(593)	(811)	7 443
Sanlam Corporate	5 841	1 895	(926)	(894)	5 916
Non-covered business	5 029	1 083	2 245	(517)	7 840
Glacier	2 647	670	80	(261)	3 136
Sanlam Personal Loans	1 219	386	647	(186)	2 066
Other operations	297	128	(32)	(33)	360
Sanlam Corporate	866	(101)	1 550	(37)	2 278
Pan-Africa	25 554	(442)	(95)	(571)	24 446
Covered business: SanlamAllianz	6 777	553	878	(713)	7 495
Non-covered business	18 777	(995)	(973)	142	16 951
SanlamAllianz	20 174	(895)	(973)	119	18 425
Other operations	(1 397)	(100)	-	23	(1 474)
Asia	16 748	7 141	(25)	(1 153)	22 711
Covered business	2 248	565	(25)	(132)	2 656
India	1 203	443	2	(96)	1 552
Malaysia	1 045	122	(27)	(36)	1 104
Non-covered business	14 500	6 576	-	(1 021)	20 055
India	14 200	6 577	-	(1 021)	19 756
Malaysia	300	(1)	-	-	299
Sanlam Investment Group	13 752	2 098	(832)	(1 552)	13 466
Covered business	1 747	810	(808)	(435)	1 314
Non-covered business	12 005	1 288	(24)	(1 117)	12 152
Sanlam Investments	3 137	448	32	(324)	3 293
Wealth Management	3 138	535	-	(249)	3 424
International	4 201	(266)	(56)	(239)	3 640
Sanlam Financial Markets	1 529	571	-	(305)	1 795
Santam	17 391	4 158	-	(2 116)	19 433
Discretionary capital	5 274	(384)	(2 180)	-	2 710
Other capital	10 170	1 469	8 365	(7 887)	12 117
Present value of holding company expenses	(2 528)	(143)	-	-	(2 671)
Intergroup dividends	-	-	(11 926)	11 926	-
Group equity value	140 776	22 113	(5 098)	(7 887)	149 904
Covered business	60 158	9 061	(605)	(7 297)	61 317
Non-covered business	67 702	12 110	1 248	(4 629)	76 431
Group operations	127 860	21 171	643	(11 926)	137 748
Discretionary and other capital	12 916	942	6 185	(7 887)	12 156
Intergroup dividends	-	-	(11 926)	11 926	-
Group equity value	140 776	22 113	(5 098)	(7 887)	149 904

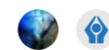
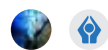


Return on group equity value

for the year ended 31 December

%	2024	2023
Sanlam Life and Savings	19,4	14,8
Covered business	22,4	14,4
SA Retail Mass	21,9	13,5
Sanlam Risk and Savings	22,1	1,0
Glacier	19,7	62,4
Sanlam Corporate	27,6	32,4
Non-covered business	1,0	18,1
Glacier	15,7	25,8
Sanlam Personal Loans	16,4	31,7
Other operations	(8,7)	30,7
Sanlam Corporate: Afrocentric and other	(33,5)	(5,7)
Pan-Africa	6,9	(1,7)
Covered business	19,7	8,2
SanlamAllianz	19,7	8,2
Non-covered business	2,1	(5,3)
SanlamAllianz	3,1	(4,4)
Other operations	15,0	7,2
Asia	26,3	42,6
Covered business	11,7	25,1
India	22,8	36,8
Malaysia	(3,9)	11,7
Non-covered business	28,4	45,4
India	26,4	46,3
Malaysia	(10,0)	(0,3)
Sanlam Investment Group	24,5	15,3
Covered business	52,9	46,4
Non-covered business	21,4	10,7
Sanlam Investments	30,5	14,2
Wealth Management	29,9	17,0
International	1,4	(6,4)
Sanlam Financial Markets	27,6	37,3
Santam	42,1	23,9
Discretionary capital and other	2,7	7,9
Group equity value⁽¹⁾	20,2	15,7
Covered business	22,3	15,1
Non-covered business	21,6	17,6
Group operations	21,9	16,4
Discretionary and other capital	2,7	7,9
Group equity value	20,2	15,7
RoGEV per share	20,3	16,7
Sanlam group hurdle rate	15,6	15,5
South African risk free rate (nine-year bond yield)	11,6	11,5
Plus margin	4,0	4,0

⁽¹⁾ Refer to the financial and strategic review on page 2 for adjusted RoGEV information.



Analysis of group equity value earnings

for the year ended 31 December

Covered business ⁽¹⁾	Total		Gross value of in-force		Cost of capital		Adjusted net asset value	
	2024	2023	2024	2023	2024	2023	2024	2023
R million								
Operational earnings	11 771	10 025	2 128	2 445	102	207	9 541	7 373
Value of new life insurance business ⁽²⁾	2 902	2 853	5 649	5 081	(346)	(255)	(2 401)	(1 973)
Unwinding of discount rate	7 123	6 864	7 074	6 772	49	92	-	-
Expected profit	-	-	(8 896)	(8 254)	-	-	8 896	8 254
Operating experience variances	1 568	1 272	(1 596)	(261)	54	5	3 110	1 528
Risk experience	868	1 480	123	186	(28)	14	773	1 280
Persistency	(66)	(810)	108	(541)	62	(7)	(236)	(262)
Maintenance expenses	(191)	(208)	(40)	3	2	-	(153)	(211)
Working capital management	549	508	-	-	-	-	549	508
Credit spreads	567	443	-	-	-	-	567	443
Other	(159)	(141)	(1 787)	91	18	(2)	1 610	(230)
Operating assumption changes	178	(964)	(103)	(893)	345	365	(64)	(436)
Risk experience	(59)	124	(91)	93	(2)	(1)	34	32
Persistency	86	(837)	72	(677)	(13)	(8)	27	(152)
Maintenance expenses	(70)	(421)	(134)	(369)	1	(1)	63	(51)
Modelling changes and other	221	170	50	60	359	375	(188)	(265)
Net investment return	589	1 030	-	-	-	-	589	1 030
Expected return on adjusted net asset value	1 031	1 106	-	-	-	-	1 031	1 106
Investment variances on adjusted net asset value	(442)	(76)	-	-	-	-	(442)	(76)
Valuation and economic basis	977	435	897	539	95	(28)	(15)	(76)
Investment variances on in-force business	1 009	339	947	547	36	(135)	26	(73)
Economic assumption changes	137	128	257	64	(79)	67	(41)	(3)
Foreign currency translation differences	(169)	(32)	(307)	(72)	138	40	-	-
Regulatory and tax changes	(117)	-	(111)	-	-	-	(6)	-
IFRS 17 and related tax changes	-	(1 452)	-	(1 212)	-	(240)	-	-
Profit/(loss) on disposal of subsidiaries and associated companies	-	(958)	-	(1 275)	-	(174)	-	491
Goodwill from business	260	-	260	-	-	-	-	-
Net project expenses	(14)	(19)	-	-	-	-	(14)	(19)
GEV earnings: covered business	13 466	9 061	3 174	497	197	(235)	10 095	8 799
Acquired value of in-force	7 199	2 259	4 511	1 994	(879)	(37)	3 567	302
Disposal of businesses	(1 635)	-	(1 297)	-	116	-	(454)	-
Transfers from/(to) other group operations	(1 921)	(2 000)	(121)	-	-	-	(1 800)	(2 000)
Transfers from covered business	(10 663)	(8 161)	-	-	-	-	(10 663)	(8 161)
Embedded value of covered business at the beginning of the year	61 317	60 158	52 509	50 018	(3 912)	(3 640)	12 720	13 780
Embedded value of covered business at the end of the year	67 763	61 317	58 776	52 509	(4 478)	(3 912)	13 465	12 720

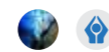
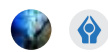
⁽¹⁾ Refer to note 8 for a detailed analysis per cluster.

⁽²⁾ Refer to note 3 for additional information.

Covered business per cluster

for the year ended 31 December

R million	Total		Gross value of in-force		Cost of capital		Adjusted net asset value	
	2024	2023	2024	2023	2024	2023	2024	2023
Sanlam Life and Savings	58 031	49 852	53 605	46 810	(2 540)	(1 670)	6 966	4 712
Pan-Africa	6 193	7 495	3 301	4 222	(758)	(1 158)	3 650	4 431
Asia	2 870	2 656	1 742	1 424	(325)	(249)	1 453	1 481
Sanlam Investment Group	669	1 314	128	53	(855)	(835)	1 396	2 096
Sanlam group	67 763	61 317	58 776	52 509	(4 478)	(3 912)	13 465	12 720

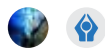


Non-covered business

for the year ended 31 December

R million	Total		Sanlam Life and Savings		Pan-Africa		Asia		Sanlam Investment Group		Santam	
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Earnings from operations valued at listed share prices	8 173	4 158	-	-	-	-	-	-	-	-	8 173	4 158
Earnings from operations valued at net asset value	322	131	-	-	53	(1 108)	(53)	1 062	322	177	-	-
Earnings from operations valued based on discounted cash flows	7 898	7 821	81	1 083	321	113	5 244	5 514	2 252	1 111	-	-
Unwinding of discount rate	8 708	7 577	1 540	1 006	2 581	2 655	2 641	2 097	1 946	1 819	-	-
Operating experience and investment variances ⁽¹⁾	(273)	712	(352)	(92)	168	551	132	902	(221)	(649)	-	-
General insurance	283	707	-	-	332	582	(49)	125	-	-	-	-
Investment management	(198)	(713)	-	-	23	(64)	-	-	(221)	(649)	-	-
Credit and banking	(219)	797	(213)	(13)	(187)	33	181	777	-	-	-	-
Administration, health and other	(139)	(79)	(139)	(79)	-	-	-	-	-	-	-	-
Operating assumption changes ⁽²⁾	820	2 504	(1 532)	85	(209)	(35)	2 440	2 338	121	116	-	-
General insurance	66	369	-	-	(43)	63	109	306	-	-	-	-
Investment management	141	222	-	-	20	106	-	-	121	116	-	-
Credit and banking	2 091	1 756	(54)	(72)	(186)	(204)	2 331	2 032	-	-	-	-
Administration, health and other	(1 478)	157	(1 478)	157	-	-	-	-	-	-	-	-
Economic assumption changes	159	(2 684)	425	(27)	(1 187)	(1 327)	616	(824)	305	(506)	-	-
Change in tax basis	(963)	(38)	-	-	(963)	(38)	-	-	-	-	-	-
Impact of corporate activity	(280)	(1 985)	-	111	377	(2 096)	(657)	-	-	-	-	-
Foreign currency translation differences	(273)	1 735	-	-	(446)	403	72	1 001	101	331	-	-
GEV earnings: non-covered operations	16 393	12 110	81	1 083	374	(995)	5 191	6 576	2 574	1 288	8 173	4 158

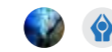
R million	Total		Sanlam Life and Savings		Pan-Africa		Asia		Sanlam Investment Group	
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
⁽¹⁾ Operating experience and investment variances	(273)	712	(352)	(92)	168	551	132	902	(221)	(649)
General insurance business	283	707	-	-	332	582	(49)	125	-	-
Risk experience	693	101	-	-	695	117	(2)	(16)	-	-
Premium income	(314)	994	-	-	(256)	914	(58)	80	-	-
Investment return	28	99	-	-	34	132	(6)	(33)	-	-
Maintenance expenses	147	326	-	-	145	326	2	-	-	-
Other	(271)	(813)	-	-	(286)	(907)	15	94	-	-
Investment management	(198)	(713)	-	-	23	(64)	-	-	(221)	(649)
Credit business	(219)	784	(213)	(26)	(187)	33	181	777	-	-
Administration, health and other	(139)	(66)	(139)	(66)	-	-	-	-	-	-
⁽²⁾ Operating assumption changes	820	2 504	(1 532)	85	(209)	(35)	2 440	2 338	121	116
General insurance business	66	369	-	-	(43)	63	109	306	-	-
Risk experience	(1 670)	1 886	-	-	(1 676)	1 748	6	138	-	-
Premium income	1 437	(1 247)	-	-	1 267	(1 537)	170	290	-	-
Maintenance expenses	990	(715)	-	-	990	(715)	-	-	-	-
Modelling and other assumption changes	(691)	445	-	-	(624)	567	(67)	(122)	-	-
Investment management	141	222	-	-	20	106	-	-	121	116
Credit business	2 091	1 756	(54)	(72)	(186)	(204)	2 331	2 032	-	-
Income	1 979	2 404	(67)	(161)	(18)	(112)	2 064	2 677	-	-
Bad debts	(12)	(713)	12	(50)	(24)	(4)	-	(659)	-	-
Other	124	65	1	139	(144)	(88)	267	14	-	-
Administration, health and other	(1 478)	157	(1 478)	157	-	-	-	-	-	-



Discretionary and other capital

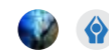
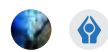
for the year ended 31 December

R million	Total	
	2024	2023
Investment return and other	987	510
B-BBEE SPV impairment reversal	-	948
Corporate expenses	(375)	(611)
Net group office expenses	(369)	(468)
Change in present value of holding company expenses	(6)	(143)
Share-based payment transactions	(243)	95
GEV earnings: discretionary and other capital	369	942



Reconciliation of group equity value earnings

R million	2024	2023
Earnings (excluding fund transfers)	19 339	13 845
Normalised attributable earnings per shareholders' fund income statement	22 642	16 557
Earnings recognised directly in equity		
Foreign currency translation differences	35	2 071
Net cost of treasury shares delivered	(700)	(326)
Share-based payments	457	421
Change in ownership of subsidiaries	131	(2 388)
Other comprehensive income and other	(3 226)	(2 490)
Fair value adjustments	10 519	7 219
Change in fair value adjustments: non-life	7 148	6 957
Earnings from covered business: value of in-force	3 371	262
Adjustments to net worth	370	1 049
Present value of holding company expenses	(6)	(143)
Movement in book value of treasury shares: non-life subsidiaries	(100)	(137)
Change in goodwill/value of business acquired less value of in-force acquired and change in shareholder fund reserves	476	1 329
Group equity value earnings	30 228	22 113

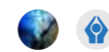
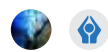


Analysis of shareholders' fund at net asset value

at 31 December

R million	Sanlam Life ⁽¹⁾		Pan Africa		Asia		Sanlam Investment Group		Santam		Group office		Consolidation entries		Shareholders' fund at net asset value	
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Assets																
Goodwill	2 454	2 797	-	14	196	-	1 897	1 942	959	955	-	-	1 197	1 197	6 703	6 905
Equipment	1 163	841	-	36	-	-	113	100	196	573	-	-	-	-	1 472	1 550
Rights-of-use assets	607	487	-	16	-	-	63	60	606	637	-	-	-	-	1 276	1 200
Owner-occupied properties	751	817	-	-	-	-	162	156	-	1	-	-	-	-	913	974
Intangible assets	3 692	2 757	6	6	-	-	361	447	222	120	-	-	-	-	4 281	3 330
Contract costs for investment management services	2 768	2 422	(3)	4	-	-	-	-	-	-	-	-	-	-	2 765	2 426
Insurance contract assets	118	-	-	-	-	-	-	-	467	408	-	-	(93)	-	492	408
Reinsurance contract assets	-	-	-	-	-	-	-	-	6 760	9 361	-	-	-	-	6 760	9 361
Deferred tax	551	548	-	15	-	-	345	283	191	162	-	-	(67)	(55)	1 020	953
Investments	41 501	30 205	29 752	26 968	17 266	15 970	3 787	4 325	38 280	32 344	-	4 030	(1 379)	(4 513)	129 207	109 329
Investment properties	364	898	-	8	-	-	-	-	-	-	-	-	-	-	364	906
Associated companies	5 341	1 424	-	1 272	15 736	15 970	441	450	1 797	1 524	-	-	(1 071)	(866)	22 244	19 774
Joint ventures	-	-	29 752	23 782	-	-	253	203	-	-	-	-	-	-	30 005	23 985
Equities and similar securities	3 739	1 544	-	143	110	-	58	82	2 383	2 857	-	-	751	792	7 041	5 418
Interest-bearing investments	19 798	12 235	-	1 558	1 420	-	703	565	23 001	20 816	-	4 030	(516)	(4 558)	44 406	34 646
Structured transactions	869	647	-	4	-	-	-	27	440	296	-	-	(663)	-	646	974
Investment funds	9 941	8 217	-	37	-	-	2 123	2 732	10 186	2 786	-	-	120	119	22 370	13 891
Deposits and similar securities	1 449	5 240	-	164	-	-	209	266	473	4 065	-	-	-	-	2 131	9 735
Trading account assets	533	229	215	211	-	-	24 497	16 167	-	-	-	-	(5 930)	(2 863)	19 315	13 744
Advances to customers	4 213	4 065	-	-	-	-	-	-	-	-	-	-	-	-	4 213	4 065
Non-current assets reclassified as held for sale	-	-	-	-	-	1 893	-	-	-	-	-	-	-	-	-	1 893
Working capital assets	14 675	15 178	1 561	2 832	579	-	7 486	12 429	12 214	10 425	1 867	1 819	3 946	(309)	42 328	42 374
Trade and other receivables	8 134	8 320	943	1 421	414	-	4 923	8 292	6 736	6 051	1 628	1 607	3 687	(969)	26 465	24 722
Taxation	63	53	384	412	-	-	56	19	45	474	41	39	-	-	589	997
Cash and cash equivalents	6 478	6 805	234	999	165	-	2 507	4 118	5 433	3 900	198	173	259	660	15 274	16 655
Total assets	73 026	60 346	31 531	30 102	18 041	17 863	38 711	35 909	59 895	54 986	1 867	5 849	(2 326)	(6 543)	220 745	198 512
Equity and liabilities																
Shareholders' fund	41 244	37 994	29 031	23 328	16 526	16 851	6 233	6 742	7 426	6 233	1 088	2 475	(1 153)	(4 146)	100 395	89 477
Non-controlling interest	1 449	1 081	2 073	2 870	666	753	1 230	1 134	5 606	4 222	-	-	(2 078)	(1 764)	8 946	8 296
Total equity	42 693	39 075	31 104	26 198	17 192	17 604	7 463	7 876	13 032	10 455	1 088	2 475	(3 231)	(5 910)	109 341	97 773
Insurance contract liabilities	47	-	-	-	-	-	-	-	34 991	32 722	-	-	-	-	35 038	32 722
Reinsurance contract liabilities	-	-	-	-	-	-	-	-	3 052	2 889	-	-	(46)	-	3 006	2 889
Term finance	16 876	8 220	-	1 300	839	-	1 185	995	3 063	3 053	750	3 350	(2 944)	(3 178)	19 769	13 740
Lease liabilities	768	604	-	18	-	-	81	85	786	824	-	-	-	-	1 635	1 531
Structured transactions liabilities	827	205	-	-	-	-	28	1	-	7	-	-	(637)	-	218	213
Deferred tax	5 299	5 056	234	53	10	-	94	55	203	1 088	-	-	-	-	5 840	6 252
Trading account liabilities	654	-	121	118	-	-	25 204	18 392	852	690	-	-	(1 362)	(66)	25 469	19 134
Non-current liabilities reclassified as held for sale	925	13	-	-	-	259	-	-	-	-	-	-	-	-	925	272
Collateral guarantee contracts	-	-	-	-	-	-	-	-	120	113	-	-	-	-	120	113
Working capital liabilities	4 937	7 173	72	2 415	-	-	4 656	8 505	3 796	3 145	29	24	5 894	2 611	19 384	23 873
Trade and other payables	3 396	6 140	-	2 353	-	-	3 858	7 788	3 559	2 937	26	21	5 705	2 554	16 544	21 793
Provisions	40	40	-	-	-	-	1	1	186	126	3	3	22	18	252	188
Taxation	1 501	993	72	62	-	-	797	716	51	82	-	-	167	39	2 588	1 892
Total equity and liabilities	73 026	60 346	31 531	30 102	18 041	17 863	38 711	35 909	59 895	54 986	1 867	5 849	(2 326)	(6 543)	220 745	198 512
Analysis of shareholders' fund																
Covered business	23 262	18 511	4 972	6 393	1 979	2 009	1 396	2 096	-	-	-	-	-	-	31 609	29 009
Other operations	7 556	5 316	21 557	17 129	11 187	12 293	3 565	3 473	7 426	6 233	-	-	-	-	51 291	44 444
Discretionary and other capital	10 426	14 167	2 502	(194)	3 360	2 549	1 272	1 173	-	-	1 088	2 475	(1 153)	(4 146)	17 495	16 024
Shareholders' fund at net asset value	41 244	37 994	29 031	23 328	16 526	16 851	6 233	6 742	7 426	6 233	1 088	2 475	(1 153)	(4 146)	100 395	89 477
Consolidation reserve	322	564	87	87	-	-	-	-	-	-	-	-	157	(1 598)	566	(947)
Shareholders' fund per group statement of financial position on page 80 of the Sanlam annual financial statements	41 566	38 558	29 118	23 415	16 526	16 851	6 233	6 742	7 426	6 233	1 088	2 475	(996)	(5 744)	100 961	88 530

⁽¹⁾ Includes the operations of Sanlam Life and Savings and discretionary capital held by Sanlam Life.

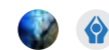
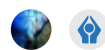


Shareholders' fund income statement

for the year ended 31 December

R million	Sanlam Life and Savings		Pan-Africa		Asia		Sanlam Investment Group		Santam		Group office and other		Total	
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Result from life insurance operations	9 291	7 153	353	1 203	(190)	233	546	509	-	-	-	-	10 000	9 098
Insurance revenue	45 994	39 024	975	7 384	1 843	1 671	-	158	-	-	-	-	48 812	48 237
Insurance service expenses	(36 549)	(31 395)	(785)	(6 328)	(1 932)	(1 528)	(435)	(418)	-	-	-	-	(39 701)	(39 669)
Income or expense from reinsurance contracts	(421)	(717)	(27)	(406)	22	16	-	-	-	-	-	-	(426)	(1 107)
Insurance investment result	1 050	996	197	571	(123)	74	981	769	-	-	-	-	2 105	2 410
Other expenses relating to insurance operations	(783)	(755)	(7)	(18)	-	-	-	-	-	-	-	-	(790)	(773)
Result from general insurance operations	(49)	-	-	1 054	-	-	-	-	3 825	2 170	-	-	3 776	3 224
Insurance revenue	123	-	-	17 032	-	-	-	-	52 317	46 882	-	-	52 440	63 914
Insurance service expenses	(180)	-	-	(13 413)	-	-	-	-	(40 038)	(37 299)	-	-	(40 218)	(50 712)
Income or expense from reinsurance contracts	-	-	-	(2 764)	-	-	-	-	(8 328)	(7 587)	-	-	(8 328)	(10 351)
Insurance investment result	8	-	-	199	-	-	-	-	352	434	-	-	360	633
Other expenses relating to insurance operations	-	-	-	-	-	-	-	-	(478)	(260)	-	-	(478)	(260)
Result from other operations	2 423	2 016	2 872	946	3 146	2 979	2 189	1 910	175	241	(700)	(684)	10 105	7 408
Revenue	16 311	11 642	67	1 082	17	-	6 789	6 242	-	-	227	229	23 411	19 195
Net other income ⁽¹⁾	60	182	2 955	1 387	3 189	3 033	219	198	175	241	(196)	(42)	6 402	4 999
Sales remuneration	(1 136)	(1 052)	(43)	(123)	-	-	(72)	(11)	-	-	-	-	(1 251)	(1 186)
Administration costs	(12 812)	(8 756)	(107)	(1 400)	(60)	(54)	(4 747)	(4 519)	-	-	(731)	(871)	(18 457)	(15 600)
Result from financial services before tax	11 665	9 169	3 225	3 203	2 956	3 212	2 735	2 419	4 000	2 411	(700)	(684)	23 881	19 730
Tax on result from financial services	(3 135)	(2 482)	(936)	(961)	(877)	(886)	(635)	(576)	(1 018)	(600)	186	193	(6 415)	(5 312)
Non-controlling interest	(172)	(75)	(480)	(808)	8	(160)	(313)	(261)	(1 211)	(758)	145	23	(2 023)	(2 039)
Net result from financial services	8 358	6 612	1 809	1 434	2 087	2 166	1 787	1 582	1 771	1 053	(369)	(468)	15 443	12 379
Net investment income	627	394	846	104	(128)	31	84	110	13	130	(120)	367	1 322	1 136
Net investment surpluses	160	298	751	137	741	162	49	130	519	257	-	-	2 220	984
Project expenses	(37)	(37)	(236)	(163)	(35)	(7)	(11)	(59)	(11)	(4)	(111)	(340)	(441)	(610)
Net operational earnings	9 108	7 267	3 170	1 512	2 665	2 352	1 909	1 763	2 292	1 436	(600)	(441)	18 544	13 889
Net movement in shareholder fund reserves	2 063	1 174	153	702	(37)	(100)	-	-	-	-	-	-	2 179	1 776
Net amortisation of value of business acquired and other intangibles	(68)	(14)	-	2	(2)	(3)	(64)	(64)	(40)	(33)	-	-	(174)	(112)
(Impairments)/reversal if impairments	(1 179)	(34)	(20)	(268)	-	-	2	(23)	(110)	-	-	948	(1 307)	623
Net equity-accounted earnings	(7)	(7)	(284)	2	-	-	-	-	55	50	-	-	(236)	45
Net profit on disposal of subsidiaries and associated companies	6	845	3 002	(597)	634	-	(6)	15	-	73	-	-	3 636	336
Normalised attributable earnings	9 923	9 231	6 021	1 353	3 260	2 249	1 841	1 691	2 197	1 526	(600)	507	22 642	16 557
Fund transfers	(240)	(141)	(88)	(51)	(1)	(2)	1	(1)	2	(10)	(76)	(1 874)	(402)	(2 079)
Attributable earnings per group statement of comprehensive income	9 683	9 090	5 933	1 302	3 259	2 247	1 842	1 690	2 199	1 516	(676)	(1 367)	22 240	14 478
Diluted earnings per share														
Weighted average number of shares for normalised earnings per share (million)													2 114,8	2 158,1
Net result from financial services (cents)	395,2	306,4	85,5	66,4	98,7	100,4	84,5	73,3	83,7	48,8	(17,4)	(21,7)	730,2	573,6

⁽¹⁾ Comparative information is the former SPA prior to the merger with Allianz to form part of the SanlamAllianz merger. Refer to page 56 for additional information.
Net other income includes equity-accounted earnings from strategic investments in associates and joint venture as disclosed in note 9. Included in net other income is six months of Namibia's results as Namibia formed part of the SanlamAllianz JV since 1 July 2024.



Net results from financial services

for the year ended 31 December

Geographic analysis per line of business⁽¹⁾

R million	Life business and health		General insurance		Investment management		Credit and structuring		Corporate expenses and other		Total	
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
South Africa	8 578	6 677	1 771	1 053	1 058	914	271	343	(378)	(442)	11 300	8 545
Pan-Africa	827	473	1 004	806	98	86	137	232	(257)	(163)	1 809	1 434
Asia	(72)	132	272	320	-	-	1 734	1 573	153	141	2 087	2 166
International – UK	-	-	-	-	247	234	-	-	-	-	247	234
Net results from financial services	9 333	7 282	3 047	2 179	1 403	1 234	2 142	2 148	(482)	(464)	15 443	12 379
Net results from financial services before net movement in shareholder fund reserves	10 177	8 527	3 128	2 229	1 403	1 234	2 142	2 148	(482)	(464)	16 368	13 674
Net movement in shareholder fund reserves	(844)	(1 245)	(81)	(50)	-	-	-	-	-	-	(925)	(1 295)
Impact of adjusting the CSM at locked-in interest rates ⁽²⁾	(168)	(178)	-	-	-	-	-	-	-	-	(168)	(178)
Insurance contract assets impacts ⁽³⁾	(1)	(597)	-	-	-	-	-	-	-	-	(1)	(597)
Asset mismatch reserve movements ⁽⁴⁾	(670)	(276)	(81)	(50)	-	-	-	-	-	-	(751)	(326)
Other adjustments ⁽⁵⁾	(5)	(194)	-	-	-	-	-	-	-	-	(5)	(194)
Net results from financial services after net movement in shareholder fund reserves	9 333	7 282	3 047	2 179	1 403	1 234	2 142	2 148	(482)	(464)	15 443	12 379

⁽¹⁾ Refer to note 8 for an analysis per cluster.

⁽²⁾ Removal of accounting mismatches related to the impact of adjusting the CSM at locked-in rates (refer to page 17 for further details).

⁽³⁾ Elimination of the non-cash movements in the backing insurance contract assets (refer to page 17 for further details).

⁽⁴⁾ Includes a release in asset mismatch reserve of R621 million (increasing net result from financial services) as per note 2, refer to page 42 for further details on the movement in asset mismatch reserves.

⁽⁵⁾ Net impact of new reserves established in respect of future-fit project expenses (reducing net result from financial services) and the release of shareholder fund reserves to absorb the actual project expenses recognised in the statement of comprehensive income (increasing net result from financial services). Refer to page 17 for further details.

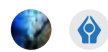
Notes to the shareholders' fund information

for the year ended 31 December

1 Cash earnings

R million	2024	2023
Net result from financial services before net movement in shareholders' fund reserves	16 368	13 674
Shareholders' fund adjustments ⁽¹⁾	(925)	(1 295)
Net result from financial services	15 443	12 379
Amortisation of capitalised IT projects	93	142
IFRS 17 specific and other non-cash adjustments ⁽¹⁾	-	(123)
Cash net result from financial services	15 536	12 398
Project expenses not included in net results from financial services	(423)	(339)
Cash generated	15 113	12 059
Project expenses capitalised	(27)	(117)
Release from specific shareholders' fund reserves	-	90
Cash earnings available for dividend distribution	15 086	12 032
Retained by clusters	(5 796)	(3 343)
Cash for dividend declaration	9 290	8 689

⁽¹⁾ The IFRS 17 specific adjustments for Sanlam Life and Savings amounting to -R123 million in 2023 were shown separately. In 2024, these non-cash movements amounts to -R6 million and have been included in the shareholders' fund adjustments line above. This simplifies disclosures and does not impact 'cash net result from financial services.'



Notes to the shareholders' fund information continued

for the year ended 31 December

2 Net movement in shareholders fund reserves

R million	2024	2023
Balance at the beginning of the period	14 578	11 735
<i>Included in net results from financial services:</i>	925	1 295
Asset mismatch and other shareholder fund reserves profit adjustments recognised during the period	1 546	1 810
Asset mismatch reserves released during the period	(621)	(515)
Recognised in net investment return	1 254	481
Recognised directly in statement of changes in equity ⁽¹⁾	2 233	1 033
Cash flow movements not in the income statement	–	34
Balance at the end of the period consisting of:	18 990	14 578
Asset mismatch reserves	7 930	6 168
Life business	7 342	5 664
General insurance	588	504
Future-fit project expense reserves	1 881	1 660
Reserves backed by insurance contract assets	8 354	5 904
Pandemic and other reserves	825	846

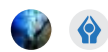
⁽¹⁾ This net increase in shareholders fund reserves is mainly as a result of new reserves established for Assupol backed by insurance contract assets, partly offset by the disposal of 40,41% of the asset mismatch reserve for Namibia on entering the SanlamAllianz joint venture on 1 July 2024.

3 Value of new covered business

R million	Total		Sanlam Life and Savings		Pan-Africa		Asia	
	2024	2023	2024	2023	2024	2023	2024	2023
Value of new covered business (at point of sale)								
Gross value of new covered business	3 386	3 429	2 352	2 278	676	767	358	384
Cost of capital	(347)	(278)	(134)	(121)	(129)	(84)	(84)	(73)
Value of new covered business	3 039	3 151	2 218	2 157	547	683	274	311
Value of new business attributable to								
Shareholders' fund	2 902	2 853	2 218	2 153	469	453	215	247
Non-controlling interest	137	298	–	4	78	230	59	64
Value of new covered business	3 039	3 151	2 218	2 157	547	683	274	311
Analysis of new business profitability								
Before non-controlling interest								
Present value of new business premiums	105 176	104 845	88 685	86 445	9 512	12 508	6 979	5 892
New business margin (%)	2,89	3,01	2,50	2,50	5,75	5,46	3,93	5,28
After non-controlling interest								
Present value of new business premiums	103 231	100 241	88 685	86 355	8 955	9 363	5 591	4 523
New business margin (%)	2,81	2,85	2,50	2,49	5,24	4,84	3,85	5,46
Capitalisation factor – recurring premiums	3,8	3,6	4,4	4,2	2,4	2,4	3,1	3,2

Geographical analysis

R million	Value of new covered business		Present value of new business premiums		New business margin	
	2024	2023	2024	2023	2024	2023
Before non-controlling interest						
South Africa	2 218	2 157	88 685	86 445	2,50%	2,50%
SA Retail Mass	719	782	14 389	13 733	5,00%	5,69%
Sanlam Risk and Savings	654	370	15 555	13 418	4,20%	2,76%
Glacier	662	863	45 296	42 942	1,46%	2,01%
Sanlam Corporate	183	142	13 445	16 352	1,36%	0,87%
Pan-Africa	547	683	9 512	12 508	5,75%	5,46%
Asia	274	311	6 979	5 892	3,93%	5,28%
Total	3 039	3 151	105 176	104 845	2,89%	3,01%
After non-controlling interest						
South Africa	2 218	2 153	88 685	86 355	2,50%	2,49%
SA Retail Mass	719	782	14 389	13 733	5,00%	5,69%
Sanlam Risk and Savings	654	366	15 555	13 328	4,20%	2,75%
Glacier	662	863	45 296	42 942	1,46%	2,01%
Sanlam Corporate	183	142	13 445	16 352	1,36%	0,87%
Pan-Africa	469	453	8 955	9 363	5,24%	4,84%
Asia	215	247	5 591	4 523	3,85%	5,46%
Total	2 902	2 853	103 231	100 241	2,81%	2,85%



Notes to the shareholders' fund information continued

for the year ended 31 December

4 Covered business sensitivity analysis

R million	Gross value of in-force business		Cost of capital		Net value of in-force business		Change from base value %	
	2024	2023	2024	2023	2024	2023	2024	2023
Value of in-force covered business sensitivity analysis								
Base value								
Risk discount rate increase by 1%	58 776	52 509	(4 478)	(3 912)	54 298	48 597	(6)	(5)
Investment return and inflation decrease by 1%, coupled with a 1% decrease in risk discount rates, and with bonus rates changing commensurately	55 765	50 274	(4 736)	(4 270)	51 029	46 004	(6)	(5)
Equity and property values decrease by 10%, without a corresponding change in dividend and rental yields	60 383	53 379	(4 708)	(3 915)	55 675	49 464	3	2
Expected return on equity and property investments increase by 1%, without a corresponding change in discount rates	57 137	50 713	(4 441)	(3 879)	52 696	46 834	(3)	(4)
Rand exchange rate depreciates by 10%	59 296	52 995	(4 451)	(3 730)	54 845	49 265	1	1
	59 145	52 859	(4 567)	(4 006)	54 578	48 853	1	1
Expenses and persistency								
Non-commission maintenance expenses (excluding investment expenses) decrease by 10%	61 308	55 009	(4 581)	(3 931)	56 727	51 078	5	5
Discontinuance rates decrease by 10%	60 756	54 301	(4 703)	(4 021)	56 053	50 280	3	3
Insurance risk								
Mortality and morbidity decrease by 5% for life assurance business	61 660	55 111	(4 600)	(3 931)	57 060	51 180	5	5
Mortality and morbidity decrease by 5% for annuity business	58 450	52 268	(4 479)	(3 906)	53 971	48 362	(1)	(1)
Gross value of in-force business profile								
Years 1 – 5	58%	61%						
Year 1	16%	18%						
Year 2	14%	14%						
Year 3	11%	12%						
Year 4	9%	9%						
Year 5	8%	8%						
Year 6 – 10	24%	22%						
Year 11 – 20	14%	14%						
Year 20+	4%	3%						



R million	Gross value of new business		Cost of capital		Net value of new business		Change from base value %	
	2024	2023	2024	2023	2024	2023	2024	2023
Value of new covered business sensitivity analysis								
Base value								
Risk discount rate increase by 1%	3 248	3 108	(346)	(255)	2 902	2 853	(10)	(10)
Investment return and inflation decrease by 1%, coupled with a 1% decrease in risk discount rates, and with bonus rates changing commensurately	2 982	2 843	(362)	(274)	2 620	2 569	(10)	(10)
Expenses and persistency	3 296	3 262	(357)	(256)	2 939	3 006	1	5
Non-commission maintenance expenses (excluding investment expenses) decrease by 10%	3 527	3 351	(351)	(253)	3 176	3 098	9	9
Acquisition expenses (excluding commission and commission related expenses) decrease by 10%	3 595	3 428	(347)	(252)	3 248	3 176	12	11
Discontinuance rates decrease by 10%	3 553	3 408	(368)	(259)	3 185	3 149	10	10
Insurance risk								
Mortality and morbidity decrease by 5% for life assurance business	3 585	3 401	(355)	(248)	3 230	3 153	11	11
Mortality and morbidity decrease by 5% for annuity business	3 199	2 966	(346)	(219)	2 853	2 747	(2)	(4)

5 Economic assumptions – covered business

5.1 Gross investment return, risk discount rate and inflation

%	2024	2023
Sanlam Life⁽¹⁾		
Point used on the relevant yield curve	9 year	9 year
Fixed-interest securities	10,7	11,6
Equities	14,2	15,1
Offshore investments	13,2	14,1
Hedged equity	9,7	10,6
Property	11,7	12,6
Cash	9,7	10,6
Inflation rate ⁽¹⁾	(PI curve +1,5%, capped at 10,1%)	9,6
Risk discount rate	13,2	14,1
Sanlam Developing Markets⁽²⁾		
Point used on the relevant yield curve	5 year	5 year
Fixed-interest securities	9,2	9,8
Equities and offshore investments	12,7	13,3
Hedged equities	8,2	8,8
Property	10,2	10,8
Cash	8,2	8,8
Inflation rate	7,2	7,8
Risk discount rate	11,7	12,3

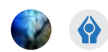
⁽¹⁾ Expense inflation of CPI curve +1,5% (capped at 10%) is assumed for retail business.

⁽²⁾ Excludes the Sanlam Life products written on the SDM's licences.

Illiquidity premiums

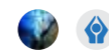
Investment returns on non-participating, individual risk and inflation-linked annuities, as well as guarantee plans include assumed illiquidity premiums due to matching assets being held to maturity.

Assumed illiquidity premiums generally amount to between 25bps and 70bps (2023: 25bps and 70bps) for non-participating annuities, between 0bps and 70bps (2023: 0bps and 70bps) for individual risk business, between 25bps and 75bps (2023: 25bps to 75bps) for inflation-linked annuities and capped at 120bps (2023: 120bps), reflecting both illiquidity premiums and credit risk premium for guarantee plans.



Notes to the shareholders' fund information continued

for the year ended 31 December



5 Economic assumptions – covered business continued

5.2 Asset mix of the assets supporting adjusted net asset value – covered business

	R million		Fixed-interest securities %		Equities %		Hedged equities %		Property %		Cash %		Total %	
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Required capital														
South Africa ⁽¹⁾	6 763	6 825	–	–	3	4	59	87	–	–	38	9	100	100
Africa – excluding South Africa	2 428	2 930	57	50	12	11	–	–	1	6	30	33	100	100
Shriram Life Insurance (India)	866	616	100	100	–	–	–	–	–	–	–	–	100	100
MCIS (Malaysia)	799	798	67	68	18	17	–	–	–	–	15	15	100	100
Total required capital	10 856	11 169												
Free surplus	2 609	1 551												
Adjusted net asset value	13 465	12 720												

⁽¹⁾ At 31 December 2024, asset mix backing the Sanlam Life required capital is 98% hedged (31 December 2023: 98%).

5.3 Assumed long-term expected return on required capital

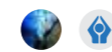
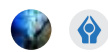
	Gross %		Net %	
	2024	2023	2024	2023
Sanlam Life ⁽¹⁾	9,7	10,6	8,1	8,9
Sanlam Developing Markets	9,1	9,7	7,1	7,5
Sanlam Namibia	11,7	12,6	10,5	11,3
Sanlam Namibia Holdings	9,9	10,5	8,7	9,2
Shriram Life Insurance (India)	6,5	7,6	5,5	6,5
MCIS (Malaysia)	4,9	4,4	4,5	4,1

⁽¹⁾ Sanlam Life uses subordinated debt as a part of its capital base. The cost of required capital in the Embedded Value of Covered Business has been increased to reflect the risks associated with using subordinated debt to back required capital. This increased cost equates to approximately 1,33% p.a. of the value of the subordinated debt.

6 Value of non-covered operations sensitivity analysis

6.1 Valuation methodology

R million	Total	
	2024	2023
Listed share price – Santam	26 626	19 433
Discounted cash flows	61 312	54 464
Sanlam Life and Savings	7 836	7 840
Glacier	3 312	3 136
Sanlam Personal Loans	2 397	2 066
Sanlam Corporate	1 464	2 278
Other operations	663	360
Pan-Africa: SanlamAllianz	20 112	16 951
Asia	20 630	18 157
India	20 364	17 858
Malaysia	266	299
Sanlam Investment Group	12 734	11 516
Sanlam Investments	3 670	3 211
Wealth Management	4 119	3 424
International	3 265	3 476
Sanlam Financial Markets	1 680	1 405
Net asset value	2 488	2 534
Sanlam Investment Group	1 024	636
Sanlam Investments	225	82
International	409	164
Sanlam Financial Markets	390	390
Asia: India	539	1 898
Sanlam Life and Savings	925	–
Total	90 426	76 431



Notes to the shareholders' fund information continued

for the year ended 31 December

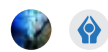
6 Value of non-covered operations sensitivity analysis

6.2 Sensitivity analysis: businesses valued at discounted cash flows

R million	Base value		Risk discount rate +1%		Perpetuity growth rate +1%		Equities and properties -10%		Risk discount rate -1%		Rand exchange rate depreciation +10%	
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Sanlam Life and Savings	7 836	7 840	7 173	7 252	8 005	8 049	7 303	7 552	8 448	8 460	7 813	7 840
Glacier	3 312	3 136	3 008	2 890	3 415	3 238	2 779	2 848	3 620	3 424	3 289	3 136
Sanlam Personal Loans	2 397	2 066	2 221	1 983	2 460	2 095	2 397	2 066	2 600	2 161	2 397	2 066
Sanlam Corporate	1 464	2 278	1 349	2 095	1 513	2 348	1 464	2 278	1 599	2 488	1 464	2 278
Other operations	663	360	595	284	617	368	663	360	629	387	663	360
Pan-Africa: SanlamAllianz	20 112	16 951	18 223	15 451	21 165	18 325	20 112	16 951	22 302	19 342	21 831	18 622
Asia	20 630	18 157	17 292	15 549	23 596	20 377	20 630	18 157	25 252	21 705	22 693	19 973
India	20 364	17 858	17 026	15 302	23 330	20 058	20 364	17 858	24 986	21 345	22 400	19 644
Malaysia	266	299	266	247	266	319	266	299	266	360	293	329
Sanlam Investment Group	12 734	11 516	11 573	10 578	13 296	11 964	11 247	10 234	13 660	12 638	13 088	11 902
Sanlam Investments ⁽¹⁾	3 670	3 211	3 326	2 995	3 817	3 298	3 190	2 829	3 608	3 463	3 700	3 242
Wealth Management	4 119	3 424	3 731	3 120	4 319	3 570	3 821	3 200	4 588	3 787	4 132	3 438
International	3 265	3 476	2 962	3 158	3 425	3 652	2 668	2 905	3 635	3 868	3 576	3 817
Sanlam Financial Markets	1 680	1 405	1 554	1 305	1 735	1 444	1 568	1 300	1 829	1 520	1 680	1 405
	61 312	54 464	54 261	48 830	66 062	58 715	59 292	52 894	69 662	62 145	65 425	58 337
Weighted average assumption			16,1%	16,1%	2 - 7%	2 - 7%						

⁽¹⁾ Includes third party asset management business based on the following main assumptions:

- Weighted average discount rate: 19,5% (December 2023: 19,3%)
- Weighted average perpetuity growth rate: 5% (December 2023: 5,0%)



Notes to the shareholders' fund information continued

for the year ended 31 December

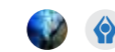
7 Business volumes

7.1 Analysis of new business and total funds received

R million	Life business ⁽¹⁾		General insurance		Investment business ⁽²⁾		Total	
	2024	2023	2024	2023	2024	2023	2024	2023
Sanlam Life and Savings	63 512	63 982	-	-	72 085	61 514	135 597	125 496
Sanlam Risk and Savings	3 399	3 264	-	-	135	132	3 534	3 396
Recurring	2 153	2 022	-	-	9	15	2 162	2 037
Single	1 246	1 242	-	-	126	117	1 372	1 359
Glacier: Single	44 694	42 307	-	-	61 834	49 327	106 528	91 634
SA Retail Mass: Recurring	4 674	4 417	-	-	-	-	4 674	4 417
Sanlam Corporate	10 745	13 994	-	-	10 116	12 055	20 861	26 049
Recurring	508	434	-	-	317	452	825	886
Single	10 237	13 560	-	-	9 799	11 603	20 036	25 163
Pan-Africa: SanlamAllianz	7 358	8 482	13 033	15 345	17 357	20 118	37 748	43 945
Recurring	2 323	6 726	13 033	15 345	-	-	15 356	22 071
Single	5 035	1 756	-	-	17 357	20 118	22 392	21 874
Asia	3 016	2 394	2 675	2 101	-	-	5 691	4 495
India	1 789	1 473	2 413	1 857	-	-	4 202	3 330
Recurring	1 114	954	2 413	1 857	-	-	3 527	2 811
Single	675	519	-	-	-	-	675	519
Malaysia	1 227	921	262	244	-	-	1 489	1 165
Recurring	749	623	262	244	-	-	1 011	867
Single	478	298	-	-	-	-	478	298
Sanlam Investment Group	-	-	-	-	207 769	192 947	207 769	192 947
Investment Management SA	-	-	-	-	177 123	164 919	177 123	164 919
Wealth Management	-	-	-	-	13 902	11 115	13 902	11 115
International	-	-	-	-	16 744	16 913	16 744	16 913
Santam	-	-	33 431	29 707	-	-	33 431	29 707
Total new business	73 886	74 858	49 139	47 153	297 211	274 579	420 236	396 590
Recurring premiums on existing funds:								
Sanlam Life and Savings	40 638	36 897	-	-	6 084	4 706	46 722	41 603
SA Retail Mass	12 841	10 432	-	-	-	-	12 841	10 432
Sanlam Risk and Savings	17 544	16 598	-	-	154	138	17 698	16 736
Glacier	268	(222)	-	-	-	-	268	(222)
Sanlam Corporate	9 985	10 089	-	-	5 930	4 568	15 915	14 657
Pan-Africa: SanlamAllianz	6 613	6 383	-	-	-	-	6 613	6 383
Asia	3 199	3 126	-	-	-	-	3 199	3 126
India	1 625	1 406	-	-	-	-	1 625	1 406
Malaysia	1 574	1 720	-	-	-	-	1 574	1 720
Total funds received	124 336	121 264	49 139	47 153	303 295	279 285	476 770	447 702

⁽¹⁾ Life business relates to business written under a life licence that is included in the calculation of embedded value of covered business.

⁽²⁾ Includes life licence and investment business. Life licence business relates to investment products provided by means of a policy where there is very little to no insurance risk excluded from the calculation of embedded value of covered business.

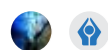


7.2 Analysis of payments to clients

R million	Life business ⁽¹⁾		General insurance		Investment business ⁽²⁾		Total	
	2024	2023	2024	2023	2024	2023	2024	2023
Sanlam Life and Savings	95 359	88 567	-	-	72 178	62 136	167 537	150 703
SA Retail Mass	10 238	8 322	-	-	-	-	10 238	8 322
Surrenders	625	513	-	-	-	-	625	513
Other	9 613	7 809	-	-	-	-	9 613	7 809
Sanlam Risk and Savings	22 931	22 045	-	-	384	320	23 315	22 365
Surrenders	1 412	1 598	-	-	-	-	1 412	1 598
Other	21 519	20 447	-	-	384	320	21 903	20 767
Glacier	35 411	36 293	-	-	60 247	49 588	95 658	85 881
Surrenders	9 363	11 667	-	-	-	-	9 363	11 667
Other	26 048	24 626	-	-	60 247	49 588	86 295	74 214
Sanlam Corporate	26 779	21 907	-	-	11 547	12 228	38 326	34 135
Surrenders	3 943	3 756	-	-	3 393	2 312	7 336	6 068
Other	22 836	18 151	-	-	8 154	9 916	30 990	28 067
Pan-Africa: SanlamAllianz	8 405	10 439	7 733	9 309	19 607	22 537	35 745	42 285
Asia	3 835	3 580	1 779	1 358	-	-	5 614	4 938
India	995	832	1 565	1 187	-	-	2 560	2 019
Surrenders	213	159	-	-	-	-	213	159
Other	782	673	1 565	1 187	-	-	2 347	1 860
Malaysia	2 840	2 748	214	171	-	-	3 054	2 919
Surrenders	764	914	-	-	-	-	764	914
Other	2 076	1 834	214	171	-	-	2 290	2 005
Sanlam Investment Group	-	-	-	-	194 072	194 362	194 072	194 362
Investment Management SA	-	-	-	-	168 744	161 004	168 744	161 004
Wealth Management	-	-	-	-	9 479	9 371	9 479	9 371
International	-	-	-	-	15 849	23 987	15 849	23 987
Santam	-	-	19 661	19 742	-	-	19 661	19 742
Total payments to clients	107 599	102 586	29 173	30 409	285 857	279 035	422 629	412 030

7.3 Analysis of net inflow/(outflow) of funds

R million	Life business ⁽¹⁾		General insurance		Investment business ⁽²⁾		Total	
	2024	2023	2024	2023	2024	2023	2024	2023
Sanlam Life and Savings	8 791	12 312	-	-	5 991	4 084	14 782	16 396
SA Retail Mass	7 277	6 527	-	-	-	-	7 277	6 527
Sanlam Risk and Savings	(1 988)	(2 183)	-	-	(95)	(50)	(2 083)	(2 233)
Glacier	9 551	5 792	-	-	1 587	(261)	11 138	5 531
Sanlam Corporate	(6 049)	2 176	-	-	4 499	4 395	(1 550)	6 571
Pan-Africa: SanlamAllianz	5 566	4 426	5 300	6 036	(2 250)	(2 419)	8 616	8 043
Asia	2 380	1 940	896	743	-	-	3 276	2 683
India	2 419	2 047	848	670	-	-	3 267	2 717
Malaysia	(39)	(107)	48	73	-	-	9	(34)
Sanlam Investment Group	-	-	-	-	13 697	(1 415)	13 697	(1 415)
Investment Management SA	-	-	-	-	8 379	3 915	8 379	3 915
Wealth Management	-	-	-	-	4 423	1 744	4 423	1 744
International	-	-	-	-	895	(7 074)	895	(7 074)
Santam	-	-	13 770	9 965	-	-	13 770	9 965
Total net fund inflows	16 737	18 678	19 966	16 744	17 438	250	54 141	35 672



Notes to the shareholders' fund information continued

for the year ended 31 December

SLS

8 Cluster information

8.1 Sanlam Life and Savings

8.1.1 Analysis of earnings

R million	Life business and health		Credit and structuring		Investment management		Corporate and other		Total	
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Net result from financial services ⁽¹⁾	8 094	6 242	50	104	223	240	(9)	26	8 358	6 612
Risk and Savings	2 840	2 712	-	-	9	9	-	11	2 849	2 732
Glacier	1 039	823	-	-	214	231	-	-	1 253	1 054
SA Retail Mass	3 335	1 553	-	-	-	-	-	-	3 335	1 553
Sanlam Corporate	1 047	1 032	-	-	-	-	-	-	1 047	1 032
Other	(167)	122	50	104	-	-	(9)	15	(126)	241
Net investment return	568	376	-	-	43	14	176	302	787	692
Net other earnings	786	631	-	-	(32)	(23)	18	474	772	1 082
Net profit on disposal of subsidiaries, associated companies and joint ventures	6	354	-	491	-	-	-	-	6	845
Normalised attributable earnings	9 454	7 603	50	595	234	231	185	802	9 923	9 231

⁽¹⁾ For life business, this includes non-cash items (eg amortisation of project expenses and impacts related to insurance contract assets) and will therefore not reconcile to embedded value adjusted net asset earnings which only includes cash earnings.

8.1.2 Assets under management

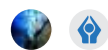
R million	SA Retail Mass		Risk and savings		Glacier		Sanlam Corporate	
	2024	2023	2024	2023	2024	2023	2024	2023
Life business	4 899	4 963	178 611	169 811	345 963	297 518	180 885	160 529
Investment operations	-	-	1 823	1 756	423 047	376 200	-	-
Total assets under management⁽¹⁾	4 899	4 963	180 434	171 567	769 010	673 718	180 885	160 529

⁽¹⁾ The assets under management of Glacier include both the primary inflow of funds and all separate client elections where the same funds are invested.



8.1.3 Credit business

R million	Gross size of loan book		Interest margin		Bad debt ratio		Administration cost as % of net interest	
	2024	2023	2024	2023	2024	2023	2024	2023
Sanlam Personal Loans	5 371	5 163	15,7%	15,4%	7,0%	6,4%	46,2%	42,2%



Notes to the shareholders' fund information continued

for the year ended 31 December

SLS

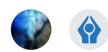
8 Cluster information continued

8.1 Sanlam Life and Savings continued

8.1.4 Analysis of change in GEV – covered business

R million	Total		Gross value of in-force		Cost of capital		Adjusted net asset value	
	2024	2023	2024	2023	2024	2023	2024	2023
Operational earnings	9 713	8 273	1 472	1 934	(16)	233	8 257	6 106
Value of new life insurance business	2 218	2 153	4 393	4 061	(158)	(136)	(2 017)	(1 772)
Unwinding of discount rate	6 350	6 022	6 325	5 996	25	26	–	–
Expected profit	–	–	(7 740)	(7 212)	–	–	7 740	7 212
Operating experience variances	1 082	729	(1 605)	(330)	(12)	7	2 699	1 052
Risk experience	937	1 406	102	163	(31)	(2)	866	1 245
Persistency	(104)	(796)	79	(579)	(7)	15	(176)	(232)
Maintenance expenses	(121)	(153)	–	–	–	–	(121)	(153)
Working capital management	439	387	–	–	–	–	439	387
Other ⁽¹⁾	(69)	(115)	(1 786)	86	26	(6)	1 691	(195)
Operating assumption changes	63	(631)	99	(581)	129	336	(165)	(386)
Risk experience	(87)	192	(83)	151	(6)	1	2	40
Persistency	148	(704)	133	(587)	(15)	–	30	(117)
Maintenance expenses	29	(325)	(43)	(288)	–	–	72	(37)
Modelling changes and other	(27)	206	92	143	150	335	(269)	(272)
Net investment return	360	452	–	–	–	–	360	452
Expected return on adjusted net asset value	369	528	–	–	–	–	369	528
Investment variances on adjusted net asset value	(9)	(76)	–	–	–	–	(9)	(76)
Valuation and economic basis	1 104	72	1 077	174	(3)	(13)	30	(89)
Investment variances on in-force business	809	(4)	728	122	38	(26)	43	(100)
Economic assumption changes	295	76	349	52	(41)	13	(13)	11
IFRS 17 and related tax changes	–	(1 292)	–	(1 278)	–	(14)	–	–
Profit on disposal of subsidiaries and associated companies	–	(372)	–	(372)	–	–	–	–
Goodwill from business	(34)	–	(34)	–	–	–	–	–
GEV earnings: covered business	11 143	7 133	2 515	458	(19)	206	8 647	6 469
Acquired value of in-force	6 912	1 482	4 401	1 217	(851)	(37)	3 362	302
Transfers to other group operations	(1 221)	(1 392)	(121)	–	–	–	(1 100)	(1 392)
Transfers from covered business	(8 655)	(6 757)	–	–	–	–	(8 655)	(6 757)
Embedded value of covered business at the beginning of the period	49 852	49 386	46 810	45 135	(1 670)	(1 839)	4 712	6 090
Embedded value of covered business at the end of the period	58 031	49 852	53 605	46 810	(2 540)	(1 670)	6 966	4 712

⁽¹⁾ The impact of the termination of the group's funeral joint venture with Capitec (31 October 2024) is included in other operating experience variances, resulting in a decrease in the net value of in-force and an increase in adjusted net asset value.



Notes to the shareholders' fund information continued

for the year ended 31 December

PA

8 Cluster information continued

8.2 Pan-Africa

8.2.1 Analysis of net result from financial services and investment return

R million	Life business		General insurance		Investment management		Credit and structuring		Corporate and other		Total	
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Net result from financial services	827	473	1 004	806	98	86	137	232	(257)	(163)	1 809	1 434
Net investment return	541	321	993	297	17	27	3	2	43	(406)	1 597	241

8.2.2 Analysis of SanlamAllianz key performance indicators

8.2.2.1 Analysis of general insurance and reinsurance

R million	Gross written premiums	Insurance revenue ⁽²⁾	Underwriting result	Claims ratio (%)	Underwriting margin (%)	Investment return on insurance funds margin (%)	Net insurance result (%)
SanlamAllianz (100%)⁽¹⁾	31 400	35 141	1 432	59,3	6,5	5,8	12,3

⁽¹⁾ No comparatives are available for 2023 as the integration of the businesses, including financial reporting, could only commence after the SanlamAllianz effective date. As a consequence, Sanlam could only disclose summarised information in December 2024 when the processes were fully aligned.

⁽²⁾ Included in insurance revenue is an amount of R4 835 million of revenue that is only recognised on consolidation due to the application of the IFRS 17 requirements for business combinations relating to amounts forming part of liabilities for incurred claims in the underlying GI SanlamAllianz subsidiaries. These revenue amounts are not reflected in the insurance revenue figures of the relevant stand-alone GI SanlamAllianz businesses.

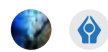
8.2.2.2 Assets under management

R million	2024	2023
Life business	103 223	69 262
Investment operations	143 182	141 172
Total assets under management	246 405	210 434



8.2.2.3 Analysis of change in GEV – covered business

R million	Total	Value of in-force		Cost of capital		Adjusted net asset value		
		2024	2023	2024	2023	2024	2023	
Operational earnings	1 331	934	383	301	177	(64)	771	697
Value of new life insurance business	469	453	663	581	(126)	(66)	(68)	(62)
Unwinding of discount rate	601	681	593	647	8	34	-	-
Expected profit	-	-	(657)	(729)	-	-	657	729
Operating experience variances	228	141	51	59	61	6	116	76
Risk experience	4	99	18	31	-	15	(14)	53
Persistency	89	(37)	35	25	59	(10)	(5)	(52)
Maintenance expenses	48	(18)	-	3	2	-	46	(21)
Working capital management	110	121	-	-	-	-	110	121
Credit spread	1	10	-	-	-	-	1	10
Other	(24)	(34)	(2)	-	-	1	(22)	(35)
Operating assumption changes	33	(341)	(267)	(257)	234	(38)	66	(46)
Risk experience	(27)	(57)	(30)	(51)	1	-	2	(6)
Persistency	(62)	(114)	(56)	(85)	(3)	1	(3)	(30)
Maintenance expenses	(115)	(101)	(101)	(86)	-	(1)	(14)	(14)
Modelling changes and other	237	(69)	(80)	(35)	236	(38)	81	4
Net investment return	(73)	202	-	-	-	-	(73)	202
Expected return on adjusted net asset value	448	295	-	-	-	-	448	295
Investment variances on adjusted net asset value	(521)	(93)	-	-	-	-	(521)	(93)
Valuation and economic basis	(109)	180	(300)	232	135	(68)	56	16
Investment variances on in-force business	160	257	88	364	(2)	(109)	74	2
Economic assumption changes	(80)	13	(55)	10	(7)	(11)	(18)	14
Foreign currency translation differences	(189)	(90)	(333)	(142)	144	52	-	-
Regulatory and tax changes	(117)	-	(111)	-	-	-	(6)	-
IFRS 17 and related tax changes	-	(160)	-	66	-	(226)	-	-
Profit on disposal of subsidiaries and associated companies	-	(586)	-	(903)	-	(174)	-	491
Goodwill from business	294	-	294	-	-	-	-	-
Net project expenses	(9)	(17)	-	-	-	-	(9)	(17)
GEV earnings: covered business	1 317	553	266	(304)	312	(532)	739	1 389
Acquired value of in-force	287	777	110	777	(28)	-	205	-
Disposal of businesses	(1 635)	-	(1 297)	-	116	-	(454)	-
Transfers from covered business	(1 271)	(612)	-	-	-	-	(1 271)	(612)
Embedded value of covered business at the beginning of the period	7 495	6 777	4 222	3 749	(1 158)	(626)	4 431	3 654
Embedded value of covered business at the end of the period	6 193	7 495	3 301	4 222	(758)	(1 158)	3 650	4 431



Notes to the shareholders' fund information continued

for the year ended 31 December

Asia

8 Cluster information continued

8.3 Asia

8.3.1 Analysis of net result from financial services and investment return

R million	Life business		General insurance		Credit and structuring		Corporate and other		Total	
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Net result from financial services	(72)	132	272	320	1 734	1 573	153	141	2 087	2 166
Net investment return	123	98	324	109	17	19	149	(33)	613	193

8.3.2 Analysis of India key performance indicators

India is reported with a three-month lag.

8.3.2.1 Analysis of net results from financial services

R million	2024	2023
Life business	71	97
General insurance	305	337
Credit and structuring	1 734	1 573
Corporate and other	166	141
Total net result from financial services⁽¹⁾	2 276	2 148

⁽¹⁾ On 28 March 2024, the indirect shareholding of Shriram Finance Limited (SFL) changed from 8,18% to 9,13% and the direct shareholding of SFL changed from 2,01% to 0,41%. The size of loanbook (Sanlam share) is calculated on the new shareholding. The credit and structuring net result from financial services includes nine months results on new shareholding and three months results on the old shareholding.

8.3.2.2 Credit and structuring

R million	Size of loan books (Sanlam share)		Net interest margin		Bad debt ratio		Administration cost as % of net interest margin	
	2024	2023	2024	2023	2024	2023	2024	2023
Shriram Finance Limited ⁽¹⁾	51 021	47 191	9,3%	8,9%	2,8%	2,8%	29,7%	30,0%

⁽¹⁾ On 28 March 2024, the indirect shareholding of Shriram Finance Limited (SFL) changed from 8,18% to 9,13% and the direct shareholding of SFL changed from 2,01% to 0,41%. The size of loanbook (Sanlam share) is calculated on the new shareholding. The credit and structuring net result from financial services includes nine months results on new shareholding and three months results on the old shareholding.

8.3.2.3 Insurance activities

Analysis of net result from financial services (Shriram General Insurance) (100%)

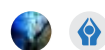
R million	2024	2023
Gross written premium	7 273	5 776
Net earned premiums	5 996	4 624
Net claims incurred	(3 887)	(2 949)
Net commission	(1 570)	(762)
Management expenses	(801)	(1 153)
Underwriting result	(262)	(240)
Investment return on insurance funds	1 475	1 472
Net insurance result (100%)⁽¹⁾	1 213	1 232
Sanlam share of the after tax net insurance result (net movement in shareholder fund reserves)	236	245
Net movement in shareholder fund reserves	37	100
IFRS 17 adjustments	32	(7)
Net result from financial services per SHF IS	305	338
Ratios (Shriram General Insurance)⁽¹⁾	2024	2023
Total net expense ratio	(39,5%)	(41,4%)
Claims ratio	(64,8%)	(63,8%)
Underwriting margin	(4,4%)	(5,2%)
Investment return on insurance funds margin	24,6%	31,8%

⁽¹⁾ The net insurance result is based on local results as per local accounting standards.



8.3.2.4 Analysis of change in GEV – covered business

R million	Total		Value of in-force		Cost of capital		Adjusted net asset value	
	2024	2023	2024	2023	2024	2023	2024	2023
Operational earnings	145	323	274	211	(68)	(25)	(61)	137
Value of new life insurance business	215	247	593	439	(62)	(53)	(316)	(139)
Unwinding of discount rate	161	164	149	129	12	35	–	–
Expected profit	–	–	(491)	(313)	–	–	491	313
Operating experience variances	(304)	(34)	(43)	10	10	(11)	(271)	(33)
Risk experience	(73)	(25)	3	(8)	3	1	(79)	(18)
Persistence	(51)	23	(6)	13	10	(12)	(55)	22
Maintenance expenses	(118)	(37)	(40)	–	–	–	(78)	(37)
Other	(62)	5	–	5	(3)	–	(59)	–
Operating assumption changes	73	(54)	66	(54)	(28)	4	35	(4)
Risk experience	55	(11)	22	(7)	3	(2)	30	(2)
Persistence	–	(19)	(5)	(5)	5	(9)	–	(5)
Maintenance expenses	16	5	10	5	1	–	5	–
Modelling changes and other	2	(29)	39	(47)	(37)	15	–	3
Net investment return	146	176	–	–	–	–	146	176
Expected return on adjusted net asset value	45	44	–	–	–	–	45	44
Investment variances on adjusted net asset value	101	132	–	–	–	–	101	132
Valuation and economic basis	25	68	44	81	(8)	(8)	(11)	(5)
Investment variances on in-force business	55	34	56	11	–	–	(1)	23
Economic assumption changes	(50)	(24)	(38)	–	(2)	4	(10)	(28)
Foreign currency translation differences	20	58	26	70	(6)	(12)	–	–
Net project expenses	(5)	(2)	–	–	–	–	(5)	(2)
GEV earnings: covered business	311	565	318	292	(76)	(33)	69	306
Transfers from covered business	(97)	(157)	–	–	–	–	(97)	(157)
Embedded value of covered business at the beginning of the period	2 656	2 248	1 424	1 132	(249)	(216)	1 481	1 332
Embedded value of covered business at the end of the period	2 870	2 656	1 742	1 424	(325)	(249)	1 453	1 481



Notes to the shareholders' fund information continued

for the year ended 31 December

SIG

8 Cluster information continued

8.4 Sanlam Investment Group

8.4.1 Analysis of earnings

R million	Sanlam investments		Wealth management		International		Sanlam Financial Markets		Corporate services		Consolidation		Total	
	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023	2024	2023
Result from life insurance contracts	-	-	-	-	-	-	546	509	-	-	-	-	546	509
Result from other operations	1 052	890	425	378	288	293	394	354	(68)	(51)	-	-	2 091	1 864
Revenue ⁽¹⁾	3 663	3 281	1 521	1 401	826	899	723	653	-	-	(42)	(39)	6 691	6 195
Net other income	179	124	-	-	40	74	-	-	-	-	-	-	219	198
Sales remuneration	-	-	-	-	(72)	(11)	-	-	-	-	-	-	(72)	(11)
Administration costs ⁽¹⁾	(2 790)	(2 515)	(1 096)	(1 023)	(506)	(669)	(329)	(299)	(68)	(51)	42	39	(4 747)	(4 518)
Gross result from financial services before performance fees	1 052	890	425	378	288	293	940	863	(68)	(51)	-	-	2 637	2 373
Performance fees	96	42	4	4	(2)	(1)	-	2	-	-	-	-	98	47
Gross result from financial services	1 148	932	429	382	286	292	940	865	(68)	(51)	-	-	2 735	2 420
Tax on result from financial services	(302)	(239)	(76)	(101)	(39)	(58)	(235)	(191)	18	12	-	-	(634)	(577)
Non-controlling interest	(314)	(261)	-	-	-	-	-	-	-	-	-	-	(314)	(261)
Net result from financial services	532	432	353	281	247	234	705	674	(50)	(39)	-	-	1 787	1 582
Life business	-	-	-	-	-	-	484	435	-	-	-	-	484	435
Investment management	532	432	353	281	247	234	-	-	(50)	(39)	-	-	1 082	908
Credit and structuring	-	-	-	-	-	-	221	239	-	-	-	-	221	239
Net investment return	(54)	1	(1)	(5)	26	75	156	200	6	(31)	-	-	133	240
Life business	-	-	-	-	-	-	156	200	-	-	-	-	156	200
Investment management	(54)	1	(1)	(5)	26	75	-	-	6	(31)	-	-	(23)	40
Project expenses	(7)	(56)	-	-	-	-	(4)	-	-	(3)	-	-	(11)	(59)
Net operational earnings	471	377	352	276	273	309	857	874	(44)	(73)	-	-	1 909	1 763
Amortisation of intangible assets	(7)	(10)	(21)	(17)	(13)	(12)	-	-	(23)	(25)	-	-	(64)	(64)
Profit on disposal of subsidiaries and associates	-	1	-	-	-	14	-	-	(6)	-	-	-	(6)	15
Impairments and other	2	(23)	-	-	-	-	-	-	-	-	-	-	2	(23)
Normalised attributable earnings	466	345	331	259	260	311	857	874	(73)	(98)	-	-	1 841	1 691

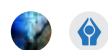
⁽¹⁾ Revenue and administration costs on page 38 include performance fees and the related administration costs.

8.4.2 Asset under management

	Assets under management		Fee income		Administration cost	
	2024 R million	2023 R million	2024 %	2023 %	2024 %	2023 %
Sanlam Investments ⁽¹⁾	1 120 468	962 767	0,32	0,36	0,22	0,25
Wealth Management	148 673	127 129	1,10	1,18	0,79	0,86
International ⁽²⁾	168 594	159 481	0,37	0,51	0,19	0,33
Intra-cluster eliminations	(32 042)	(33 793)				
Asset management operations	1 405 693	1 215 584				
Covered business Sanlam Financial Markets	90 043	70 452				
Assets under management	1 495 736	1 286 036				

⁽¹⁾ Includes Sanlam assets of R232 billion (2023: R207 billion).

⁽²⁾ Includes Sanlam assets of R69 billion (2023: R77 billion).



Notes to the shareholders' fund information continued

for the year ended 31 December

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8 Cluster information continued

8.4 Sanlam Investment Group continued

8.4.3 Asset mix of assets under management

R million	Fixed interest	Equities	Offshore	Properties	Cash	Total
2024						
Sanlam Investments	278 796	430 008	200 681	33 460	177 523	1 120 468
Wealth Management	-	62 975	82 676	-	3 022	148 673
International	-	-	168 594	-	-	168 594
Intra-cluster consolidation						(32 042)
Assets under management – asset management operations	278 796	492 983	451 951	33 460	180 545	1 405 693
2023						
Sanlam Investments	253 556	365 817	145 962	31 843	165 589	962 767
Wealth Management	-	58 906	64 074	-	4 149	127 129
International	-	-	159 481	-	-	159 481
Intra-cluster consolidation						(33 793)
Assets under management – asset management operations	253 556	424 723	369 517	31 843	169 738	1 215 584

8.4.4 Analysis of change in GEV – covered business

R million	Total		Gross value of in-force		Cost of capital		Adjusted net asset value	
	2024	2023	2024	2023	2024	2023	2024	2023
Operational earnings	582	495	(1)	(1)	9	63	574	433
Unwinding of discount rate	11	(3)	7	-	4	(3)	-	-
Expected profit	-	-	(8)	-	-	-	8	-
Operating experience variances	562	436	1	-	(5)	3	566	433
Credit spread	566	433	-	-	-	-	566	433
Other	(4)	3	1	-	(5)	3	-	-
Operating assumption changes	9	62	(1)	(1)	10	63	-	-
Net investment return	156	200	-	-	-	-	156	200
Expected return on adjusted net asset value	169	239	-	-	-	-	169	239
Investment variances on adjusted net asset value	(13)	(39)	-	-	-	-	(13)	(39)
Valuation and economic basis	(43)	115	76	52	(29)	61	(90)	2
Investment variances on in-force business	(15)	52	75	50	-	-	(90)	2
Economic assumption changes	(28)	63	1	2	(29)	61	-	-
GEV earnings: covered business	695	810	75	51	(20)	124	640	635
Transfers from/(to) other covered business group operations	(700)	(608)	-	-	-	-	(700)	(608)
Transfers from covered business	(640)	(635)	-	-	-	-	(640)	(635)
Embedded value of covered business at the beginning of the period	1 314	1 747	53	2	(835)	(959)	2 096	2 704
Embedded value of covered business at the end of the period	669	1 314	128	53	(855)	(835)	1 396	2 096



8.5 Santam

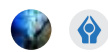
8.5.1 Insurance activities

R million	Gross written premium	
	2024	2023
Motor	16 786	15 738
Property	15 435	14 076
Engineering	2 804	2 024
Liability	2 526	1 967
Transportation	1 673	1 371
Accident and health	1 345	572
Guarantee	653	27
Other	86	1 593
Total: conventional insurance	41 308	37 368
Ratios⁽¹⁾	2024	2023
Administration cost ratio	18,1%	16,5%
Claims ratio	61,1%	66,2%
Underwriting margin	7,6%	3,5%
Investment return on insurance funds margin	2,6%	2,6%
R million	2024	2023
Conventional insurance		
Insurance revenue	39 730	36 895
Gross written premium	41 308	37 368
Less: unearned premium and experience adjustments	(1 578)	(473)
Net earned premiums	32 192	29 335
Net claims incurred	(19 657)	(19 420)
Net commission	(4 270)	(4 049)
Management expenses	(5 824)	(4 816)
Underwriting result: conventional insurance	2 441	1 050
Investment return on insurance funds	823	759
Net insurance result	3 264	1 809
Net other income	561	361
Alternative risk ⁽²⁾	694	443
Other	(133)	(82)
Strategic participations	175	207
Saham	-	82
SEM target shares	175	125
Gross result from financial services	4 000	2 377
Tax and non-controlling interest	(2 229)	(1 324)
Net result from financial services	1 771	1 053

⁽¹⁾ Ratios are calculated as a percentage of net earned premiums for the conventional business.

⁽²⁾ Includes operating income and expenses relating to ART business and other operating income and expenses not related to underwriting results.

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Notes to the shareholders' fund information continued

for the year ended 31 December

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8 Cluster information continued

8.6 Group office analysis of earnings

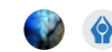
R million	Corporate expenses and other		Consolidation ⁽¹⁾		Total	
	2024	2023	2024	2023	2024	2023
Result from other operations	(504)	(642)	(196)	(42)	(700)	(684)
Revenue	227	229	–	–	227	229
Net other income	–	–	(196)	(42)	(196)	(42)
Administration costs	(731)	(871)	–	–	(731)	(871)
Results from financial services	(504)	(642)	(196)	(42)	(700)	(684)
Tax on result from financial services	135	174	51	19	186	193
Non-controlling interest	–	–	145	23	145	23
Net result from financial services	(369)	(468)	–	–	(369)	(468)
Net investment income	(120)	367	–	–	(120)	367
Project expenses	(111)	(340)	–	–	(111)	(340)
Net operational earnings	(600)	(441)	–	–	(600)	(441)
Impairment reversal/(charge) ⁽²⁾	–	948	–	–	–	948
Normalised attributable earnings	(600)	507	–	–	(600)	507

⁽¹⁾ Includes the consolidation entries relating to SEM target shares and Saham Finances included within the Santam results.

⁽²⁾ An impairment reversal of R948 million in respect of the Broad-Based Black Economic Empowerment Special Purpose Vehicle (B-BBEE SPV) was recognised in 2023.

9 Equity-accounted earnings included in result from financial services before tax

R million	2024	2023
Equity-accounted earnings included in result from financial services before tax:		
Sanlam Life and Savings	37	180
Sanlam Personal Loans	–	105
Capital Legacy Solutions	37	–
Sanlam Corporate – Afrocentric	–	75
Pan-Africa: SanlamAllianz	2 955	1 294
Asia	3 189	3 028
Shriram Capital Private Limited	2 674	2 241
Shriram other	569	810
Pacific & Orient	(54)	(23)
Sanlam Investment Group	242	174
Santam	175	165
Total	6 598	4 841



10 Investments

10.1 Investment in associated companies

R million	2024	2023
Shriram Capital	11 794	10 793
Shriram General Insurance – direct investment	2 157	1 728
Shriram Life Insurance – direct investment	751	675
Shriram Finance Limited – direct investment	538	2 451
ARC Financial Services Holdings (ARC FSH) ⁽¹⁾	3 995	–
Capital Legacy Solutions	1 395	58
Pacific & Orient	433	447
Other associated companies	1 181	3 622
Total investment in associated companies	22 244	19 774

⁽¹⁾ During the year, Sanlam Life entered into an asset for share transaction in which it disposed of its 25% stake in ARC FSI for a 25% stake in ARC FSH.

Details of the investments in the material associated companies are reflected in note 12.2 on page 158 of the Sanlam annual financial statements.

10.2 Investment in joint ventures

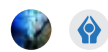
R million	2024	2023
SanlamAllianz ⁽¹⁾	29 752	23 782
Other joint ventures	253	203
Total investment in joint ventures	30 005	23 985

⁽¹⁾ With effect from 1 October 2023, Sanlam and Allianz formed a joint venture, namely SanlamAllianz with Sanlam holding 59.59%.

Details of the investments in the material joint ventures are reflected in note 12.2 on page 158 of the Sanlam annual financial statements online.

11 Investment income

R million	2024	2023
Equities and similar securities	2 064	1 529
Interest-bearing, preference shares and similar securities	(120)	97
Properties	–	30
Rental income	–	38
Rental-related expenses	–	(8)
Total investment income	1 944	1 656
Interest expense netted off against investment income	1 260	1 131



Notes to the shareholders' fund information continued

for the year ended 31 December

12 Normalised diluted earnings per share

	2024	2023
	Cents	Cents
Normalised diluted earnings per share:		
Net result from financial services	730,2	573,6
Net operational earnings	876,9	643,6
Profit attributable to shareholders' fund	1 070,6	767,2
	R million	R million
Analysis of operational earnings (refer shareholders' fund income statement on page 38):		
Net result from financial services	15 443	12 379
Net operational earnings	18 544	13 889
Normalised profit attributable to shareholders' fund	22 642	16 557
Reconciliation of operational earnings:		
Headline earnings per note 27 on page 194 of the Sanlam annual financial statements	20 083	14 467
<i>Add/(Less):</i>	<i>(1 539)</i>	<i>(578)</i>
Fund transfers	402	2 079
B-BEE SPV impairment	-	(948)
Net movement in shareholder fund reserves	(2 179)	(1 776)
Net equity-accounted earnings	64	(45)
Net amortisation of value of business acquired and other intangibles	174	112
Net operational earnings	18 544	13 889
	Million	Million
Adjusted number of shares:		
Weighted average number of shares for diluted earnings per share (refer note 27 on page 194 of the Sanlam annual financial statements)	2 110,6	2 089,3
<i>Add:</i> Weighted average Sanlam shares held by policyholders and B-BBEE SPV ⁽¹⁾	4,2	68,8
Adjusted weighted average number of shares for normalised diluted earnings per share	2 114,8	2 158,1

⁽¹⁾ For more information, refer to note 13.



13 Value per share

	2024	2023
	R million	R million
Net asset value per share is calculated on the group shareholders' fund at net asset value	100 395	89 477
Equity value per share is calculated based on the group equity value	171 810	149 904
	Million	Million
Number of shares for value per share		
Number of ordinary shares in issue	2 117,1	2 202,9
Shares held by subsidiaries in shareholders' fund	(29,6)	(116,1)
Outstanding shares in respect of Sanlam Limited long-term incentive schemes	27,5	28,8
Adjusted number of shares for value per share	2 115,0	2 115,6

14 Present value of holding company expenses

The present value of holding company expenses has been calculated by applying a multiple of 8,0 (31 December 2023: 7,8) to the after tax recurring corporate expenses.

15 Share transactions

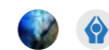
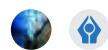
15.1 Shares repurchased and cancelled

Sanlam shareholders granted specific approval under special resolution number 3 adopted at the last annual general meetings to repurchase Sanlam shares from its wholly owned subsidiary (SU BEE Investment).

A cumulative 85,7 million ordinary shares were repurchased in 2024 and subsequently cancelled in 2024.

15.2 Shares in issue

Following the cancellation, the issued share capital of the company now comprises 2 117,1 million ordinary shares of 1 cent each.



Notes to the shareholders' fund information continued

for the year ended 31 December

16 Reconciliations

16.1 Reconciliation between group statement of comprehensive income and shareholders' fund income statement

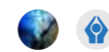
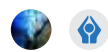
R million	2024						2023					
	IFRS total	Total shareholders' fund	Shareholders' activities	Net movement in shareholder fund reserves	Policyholder activities	IFRS adjustments	IFRS total	Total shareholders' fund	Shareholders' activities	Net movement in shareholder fund reserves	Policyholder activities	IFRS adjustments
	(1)(A)	(2)(B)	(3)(C)	(4)(D)	(5)(E)	(6)(F)	(1)(A)	(2)(B)	(3)(C)	(4)(D)	(5)(E)	(6)(F)
Result from insurance operations	13 080	13 776	14 982	(1 206)	-	(696)	10 369	12 322	14 080	(1 758)	-	(1 953)
Result from insurance contracts	14 628	15 044	16 173	(1 129)	-	(416)	11 580	13 355	15 113	(1 758)	-	(1 775)
Insurance service result	12 935	12 579	12 587	(8)	-	356	9 760	10 312	10 300	12	-	(552)
Insurance revenue	93 475	101 252	101 260	(8)	-	(7 777)	87 840	112 151	112 139	12	-	(24 311)
Insurance service expenses	(75 553)	(79 919)	(79 919)	-	-	4 366	(70 684)	(90 381)	(90 381)	-	-	19 697
Income or expense from reinsurance contracts	(4 987)	(8 754)	(8 754)	-	-	3 767	(7 396)	(11 458)	(11 458)	-	-	4 062
Insurance investment result	1 693	2 465	3 586	(1 121)	-	(772)	1 820	3 043	4 813	(1 770)	-	(1 223)
Other expenses relating to insurance operations	(1 548)	(1 268)	(1 191)	(77)	-	(280)	(1 211)	(1 033)	(1 033)	-	-	(178)
Result from other operations	14 003	15 284	16 896	(1 612)	1 164	(2 445)	8 797	11 021	11 502	(481)	1 558	(3 782)
Revenue	23 415	23 411	23 411	-	424	(420)	18 960	19 195	19 195	-	74	(309)
Investment income	32 090	1 944	2 285	(341)	17 920	12 226	24 629	1 656	2 113	(457)	16 813	6 160
Investment surpluses	55 047	3 235	4 576	(1 341)	44 986	6 826	58 855	1 957	1 981	(24)	55 859	1 039
Finance cost – margin business	(366)	-	-	-	-	(366)	(412)	-	-	-	-	(412)
Change in fair value of investment contract liabilities	(66 679)	-	-	-	(66 154)	(525)	(66 262)	-	-	-	(67 450)	1 188
Change in fair value of external investors' liabilities	(6 996)	-	-	-	4 794	(11 790)	(8 678)	-	-	-	(3 246)	(5 432)
Net other income	-	6 402	6 402	-	-	(6 402)	-	4 999	4 999	-	-	(4 999)
Sales remuneration	(1 201)	(1 251)	(1 251)	-	-	50	(1 063)	(1 186)	(1 186)	-	-	123
Administration costs	(21 307)	(18 457)	(18 527)	70	(806)	(2 044)	(17 232)	(15 600)	(15 600)	-	(492)	(1 140)
Net movement in shareholder fund reserves	-	2 179	-	2 179	-	(2 179)	-	1 776	-	1 776	-	(1 776)
Impairments	(1 412)	(1 307)	(1 307)	-	-	(105)	(79)	623	623	-	-	(702)
Net impairment losses on financial and contract assets	(63)	-	-	-	-	(63)	20	-	-	-	-	20
Other impairments	(1 349)	(1 307)	(1 307)	-	-	(42)	(99)	623	623	-	-	(722)
Project expenses	-	(441)	(441)	-	-	441	-	(610)	(610)	-	-	610
Net profit on disposal of subsidiaries and associated companies	-	3 636	3 636	-	-	(3 636)	-	336	336	-	-	(336)
Amortisation of intangibles	(532)	(174)	(174)	-	-	(358)	(257)	(112)	(112)	-	-	(145)
Net operating result	25 139	32 953	33 592	(639)	1 164	(8 978)	18 830	25 356	25 819	(463)	1 558	(8 084)
Equity-accounted earnings	5 617	(236)	(22)	(214)	-	5 853	2 958	45	45	-	-	2 913
Finance cost – other	(1 243)	-	-	-	-	(1 243)	(1 106)	-	-	-	-	(1 106)
Profit before tax	29 513	32 717	33 570	(853)	1 164	(4 368)	20 682	25 401	25 864	(463)	1 558	(6 277)
Taxation	(7 909)	(7 458)	(8 311)	853	(1 164)	713	(7 079)	(6 186)	(6 649)	463	(1 558)	665
Shareholders' fund	(6 210)	(7 458)	(8 311)	853	-	1 248	(4 396)	(6 186)	(6 649)	463	-	1 790
Policyholders' fund	(1 699)	-	-	-	(1 164)	(535)	(2 683)	-	-	-	(1 558)	(1 125)
Profit from the year from discontinued operations	3 240	-	-	-	-	3 240	3 394	-	-	-	-	3 394
Profit for the period	24 844	25 259	25 259	-	-	(415)	16 997	19 215	19 215	-	-	(2 218)
Attributable to:												
Shareholders' fund	22 240	22 642	-	-	-	(402)	14 478	16 557	-	-	-	(2 079)
Profit from continuing operations	19 133	22 642	-	-	-	(3 509)	11 595	16 557	-	-	-	(4 962)
Profit from discontinued operations	3 107	-	-	-	-	3 107	2 883	-	-	-	-	2 883
Non-controlling interest	2 604	2 617	-	-	-	(13)	2 519	2 658	-	-	-	(139)
	24 844	25 259	-	-	-	(415)	16 997	19 215	-	-	-	(2 218)

(1) IFRS total (A) = (B)+(E)+(F).

(2) Total shareholders' fund (B) = (C)+(D).

(3) Policyholder activities relate to the inclusion of policyholders' after-tax investment return in respect of investment contracts, and the allocation thereof to policy liabilities, in the group statement of comprehensive income.

(4) IFRS adjustments relate to amounts that have been set-off in the shareholders' fund income statement that is not permitted in terms of IFRS and fund transfers.



Notes to the shareholders' fund information continued

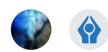
for the year ended 31 December

16 Reconciliations continued

16.2 Reconciliation between group statement of financial position and shareholders' fund at net asset value

R million	2024				2023			
	Total	Shareholder activities	Policyholder activities ⁽¹⁾	Consolidation reserve	Total	Shareholder activities	Policyholder activities ⁽¹⁾	Consolidation reserve
Assets								
Goodwill	6 703	6 703	-	-	6 905	6 905	-	-
Equipment	1 682	1 472	210	-	1 535	1 550	(15)	-
Rights-of-use assets	1 323	1 276	47	-	1 189	1 200	(11)	-
Owner-occupied properties	992	913	79	-	1 015	974	41	-
Intangible assets	4 366	4 281	85	-	3 330	3 330	-	-
Contract costs for investment management services	2 768	2 765	3	-	2 822	2 426	396	-
Investment contract assets	789	-	789	-	-	-	-	-
Insurance contract assets	13 736	492	13 244	-	9 478	408	9 070	-
Reinsurance contract assets	11 233	6 760	4 473	-	14 529	9 361	5 168	-
Deferred tax	1 409	1 020	67	322	1 619	953	102	564
Investments	998 644	129 207	869 193	244	827 309	109 329	719 491	(1 511)
Investment properties	7 812	364	7 448	-	7 913	906	7 007	-
Associated companies	22 244	22 244	-	-	19 766	19 774	(8)	-
Joint ventures	26 511	30 005	(3 494)	-	24 708	23 985	723	-
Equities and similar securities	198 193	7 041	191 152	-	159 384	5 418	153 966	-
Interest-bearing investments	347 804	44 406	303 154	244	249 372	34 646	216 237	(1 511)
Structured transactions	32 429	646	31 783	-	26 114	974	25 140	-
Investment funds	332 464	22 370	310 094	-	301 949	13 891	288 058	-
Deposits and similar securities	31 187	2 131	29 056	-	38 103	9 735	28 368	-
Trading account assets	22 759	19 315	3 444	-	18 414	13 744	4 670	-
Advances to customers	4 213	4 213	-	-	4 065	4 065	-	-
Non-current assets reclassified as held for sale	6 837	-	6 837	-	47 213	1 893	45 320	-
Working capital assets	56 090	42 328	13 762	-	57 297	42 374	14 923	-
Trade and other receivables	13 448	26 465	(13 017)	-	20 017	24 722	(4 705)	-
Taxation	576	589	(13)	-	954	997	(43)	-
Cash and cash equivalents	42 066	15 274	26 792	-	36 326	16 655	19 671	-
Total assets	1 133 544	220 745	912 233	566	996 720	198 512	799 155	(947)
Equity and liabilities								
Shareholders' fund	100 961	100 395	-	566	88 530	89 477	-	(947)
Non-controlling interest	9 194	8 946	248	-	8 375	8 296	79	-
Insurance contract liabilities	232 554	35 038	197 516	-	193 374	32 722	160 652	-
Reinsurance contract liabilities	5 185	3 006	2 179	-	5 686	2 889	2 797	-
Investment contract liabilities	554 955	-	554 955	-	488 501	-	488 501	-
Term finance	19 769	19 769	-	-	14 936	13 740	1 196	-
Lease liabilities	1 685	1 635	50	-	1 519	1 531	(12)	-
Structured transactions liabilities	12 201	218	11 983	-	12 287	213	12 074	-
External investors in consolidated funds	124 755	-	124 755	-	76 468	-	76 468	-
Deferred tax	8 925	5 840	3 085	-	8 768	6 252	2 516	-
Trading account liabilities	28 673	25 469	3 204	-	25 835	19 134	6 701	-
Non-current liabilities reclassified as held for sale	-	925	(925)	-	39 403	272	39 131	-
Collateral guarantee contracts	120	120	-	-	113	113	-	-
Working capital liabilities	34 567	19 384	15 183	-	32 925	23 873	9 052	-
Trade and other payables	31 112	16 544	14 568	-	30 799	21 793	9 006	-
Provisions	275	252	23	-	188	188	-	-
Taxation	3 180	2 588	592	-	1 938	1 892	46	-
Total equity and liabilities	1 133 544	220 745	912 233	566	996 720	198 512	799 155	(947)

⁽¹⁾ Includes the impact of IFRS adjustments.



Glossary

ACT (healthcare assets)	Afrocentric Investment Corporation Limited	MRA	Modified retrospective approach
AC	Accounting Consolidation	New Re	New Reinsurance Company Limited Switzerland
AFS	Absa Financial Services Limited	NRFFS	Net result from financial services
ALCO	Asset liability committee	ORSA	Sanlam Group Own Risk and Solvency Assessment
ALM	Asset liability management	OF	Own Funds
AM Best	Alfred M. Best	OPP	Out performance plan
ANW	Adjusted net worth	PAA	Premium allocation approach
APN	Advisory practice note	PA	Prudential Authority
ARC	African Rainbow Capital Pty Ltd	Plc	Public limited company
ARC FS	African Rainbow Capital Financial Services Holding (Pty) Ltd	Pty	Proprietary Limited
ARC FSI	ARC Financial Services Investments	PVNB	Present value of new business premiums
ART	Alternative risk transfer	PVIF	Net value of in-force business
BAF	Business Approval Framework	PVFP	Present value of future shareholder profits from in-force covered business
B-BBEE	Broad-based black economic empowerment	Re	Reinsurance Company
BEE	Black economic empowerment	RoGEV	Return on group equity value
BEL	Best estimate liability	S&P	Standard & Poor's
BIFM	Botswana Insurance Fund Management	SA	South Africa
CBI	Contingent Business Interruption	SAM	Solvency Assessment and Management
CDSs	Credit default swaps	SanFin	Sanlam Specialised Finance
CIO	Group Chief Information Officer	SAN JV	Sanlam Emerging Markets Proprietary Limited and Santam Joint Venture
COE	Committees of excellence	SAZ	SanlamAllianz
CPI	Consumer Price Index	SAZ JV	SanlamAllianz Joint Venture
CSA	Credit Support Agreements	SCR	Solvency Capital Requirement
CSM	Contractual service margin	SEM	Sanlam Emerging Markets
DCF	Discounted cash flow model	SFT	Sanlam Fintech
D&A	Deduction and Aggregation	SFL	Shriram Finance Limited
DPF	Discretionary participation features	SGT	Sanlam Group Technology
EBITDA	Earnings before interest, taxes, depreciation and amortisation	SIEA	Sanlam Investments East Africa
ECL	Expected credit loss	SIG	Sanlam Investments Group
ERM	Enterprise Risk Management	SIM	Sanlam Investment Management
EV	Embedded value	SIHC	Sanlam Investment Holdings Capital
FCTR	Foreign Currency Translation Reserve	SIH	Sanlam Investment Holding
FCFs	Fulfilment cash flows	SNT	Santam
FRA	Full retrospective approach	SLS	Sanlam Life and Savings
FSG	Funeral services group	SPA	Sanlam Pan-Africa
FVA	Fair value approach	SPL	Sanlam Personal Loans
GEV	Group equity value	SPM	Sanlam Portfolio Management
GI	General Insurance	SPV	Special purpose vehicle
GMM	General measurement model	SPW	Sanlam Private Wealth
GMSLA	Global Master Securities Lending Agreement	SSA	Sanlam Share Account Nominee (Pty) Ltd
GOI	Governance over Insurers	SSS	Sanlam Structured Solutions
IAS	International Accounting Standards	TCF	Treating Clients Fairly
IFRS	International Financial Reporting Standards	TCL	Total Care Lebanon
IPF	Individual policyholders' tax fund	UBI	Ubuntu-Botho Investments
ISDA	International Swaps and Derivatives Association	UK	United Kingdom
IT	Technology, cyber and information security	UMA	Underwriting Management Agencies
JIBAR	Johannesburg Interbank Average rate	VaR	Value at risk
JSE	Johannesburg Stock Exchange	VAT	Value added tax
JVCo	Joint venture company	VFA	Variable fee approach
LGD	Loss given default	VNB	Value of new business
LIA	Lebanon Insurance Africa	VOBA	Value of business acquired
LRC	Loss recovery component	WACC	Weighted average cost of capital
LIC	Liability for incurred claims	ZAR	South African Rand
MCIS	Malaysian Cooperative Insurance Society		

Administration

Registered name: Sanlam Limited

Registration number:	1959/001562/06
Tax reference number:	9536/346/84/5
JSE share code (primary listing):	SLM
NSX share code:	SLA
A2X share code:	SLM
ISIN:	ZAE000070660 incorporated in South Africa
Internet address:	http://www.sanlam.com

Directors:		
Temba Mvusi Chair	Andrew Birrell	Kobus Möller
Dr Patrice Motsepe Deputy Chair	Anton Botha	Sipho Nkosi
Paul Hanratty Group Chief Executive Officer	Ebenezer Essoka	Karabo Nondumo
Abigail Mukhuba Group Finance Director	Elias Masilela	Thembisa Skweyiya ¹
	Nicolaas Kruger	Willem van Biljon
	Ndivhuwo Manyonga	Dr Johan van Zyl
	Mathukana Mokoka	Dr Shirley Zinn

Executive Head: Investor Relations Grant Davids	Debt Sponsor to Sanlam Life Insurance Limited The Standard Bank of South Africa Limited
Company Secretary: Adela Fortune	Transfer secretaries: Registered number: 2004/003647/07
Registered office: 2 Strand Road, Bellville 7530, South Africa Telephone +27 (0) 21 947 9111 Fax +27 (0) 21 947 3670 33°45'09.77S 18°38'28.32E	Computershare Investor Services (Pty) Ltd Rosebank Towers, 15 Biermann Avenue, Rosebank 2196, South Africa Private Bag X9000, Saxonwold 2132, South Africa Tel +27 (0) 11 370 5000 Fax +27 (0) 11 688 5200 sanlamholders@computershare.co.za
Postal address: PO Box 1, Sanlamhof 7532	
Equity Sponsor to Sanlam The Standard Bank of South Africa Limited	

Sanlam client care centre: 021 916 5000 or 0860 SANLAM (0860 726 526), (021) 947 9111/+27 (0) 21 947 9111 (International)	Contact: Investor relations: ir@sanlam.co.za
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¹ On 3 February 2025, Ms Thembisa Skweyiya stepped down as a non-executive director of both the Sanlam and Sanlam Life boards as well as a member of the Customer Interest Committee, Risk and Compliance Committee, Non-executive Directors Committee and Independent Non-executive Directors Committee.

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