

# #Time4Everything

## CREATING YOUR DREAM RETIREMENT IS LIKE BUILDING A HOUSE

### In the same way that you build your dream home, you create your dream retirement.

Glacier by Sanlam's Through the Years research report conducted face-to-face interviews with 82 retirees to find out how they financially planned for retirement. Of those that retired comfortably, 82% had engaged with a financial adviser. You don't have to 'build your house alone' - there are experts to help along the way.

### Here's a guide to Building a solid Retirement:



#### PHASE ONE: IT STARTS WITH A PLAN

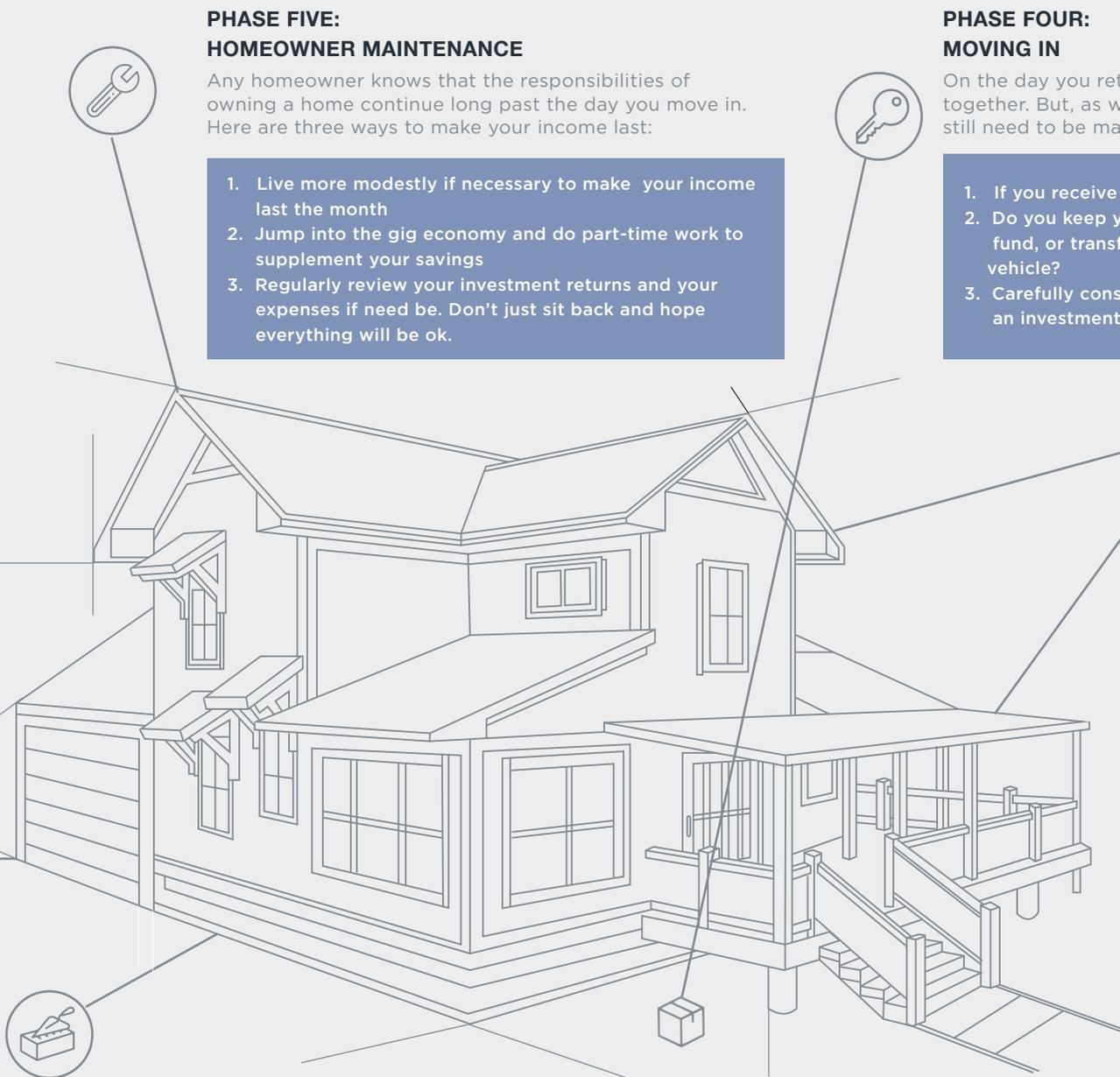
You need an architect to plan a home and you need an adviser to plan a retirement. Ask your financial adviser these questions about your plan:

1. Does it have a sustainable contribution rate?
2. Will it guarantee me an income and will this sustain my current lifestyle?
3. Does it give me sufficient market exposure to grow my portfolio?

#### PHASE TWO: LAYING SOLID FOUNDATIONS

Laying solid foundations for retirement means working with an adviser to know how much you need to save now to live the same (or a better) lifestyle later on:

1. Try to deposit a lump sum in your retirement annuity fund to kick-start compound interest. Start your monthly contributions as early as possible
2. Have emergency funds set aside for life's curveballs: divorce, death or illness. Plan for every eventuality in advance
3. Ensure you're financially independent, regardless of your sex



#### PHASE FIVE: HOMEOWNER MAINTENANCE

Any homeowner knows that the responsibilities of owning a home continue long past the day you move in. Here are three ways to make your income last:

1. Live more modestly if necessary to make your income last the month
2. Jump into the gig economy and do part-time work to supplement your savings
3. Regularly review your investment returns and your expenses if need be. Don't just sit back and hope everything will be ok.

#### PHASE FOUR: MOVING IN

On the day you retire, everything you've worked for comes together. But, as with moving into a house, decisions do still need to be made:

1. If you receive a lump sum, it's advisable to reinvest it
2. Do you keep your funds in your pension or provident fund, or transfer to a different retirement income vehicle?
3. Carefully consider the pros and cons of property as an investment



#### PHASE THREE: ERECTING THE FRAME AND THE ROOF

Your framework sets the tone for the 'whole house' - if it's lacking, the house will be unstable or incomplete. Here's how to build a solid frame:

1. Pay your contributions on time every month. Increase the amount if possible as your salary changes
2. When you're younger, you may be less risk averse. As you get older, you may want to reduce this risk incrementally
3. If you're about to retire and haven't saved enough, you need to work closely with your adviser to make up the shortfall