Fund Objective

This is an actively managed, multi asset income fund which aims to provide a high level of income whilst maximising returns and diversification across bond and market instruments with equities being limited to 10%. Despite the fact that this fund may also invest 30% offshore, this is currently not being implemented and no offshore funds are being held at this stage. The fund is Reg. 28 compliant.

Fund Strategy

Returns are sought through tactical asset allocation and high conviction bets across the income-yielding universe, including corporate and government bonds, money market instruments, preference shares and listed property. Opportunities are taken across the entire duration and credit spectrum. The fund is mandated to invest in unlevered financial instruments (derivatives) for efficient portfolio management. The investment manager will also be allowed to invest in financial instruments (derivatives) as allowed by the Act from time to time in order to achieve its investment objective.

Tax Free Unit Trust

This fund qualifies as a tax free investment according to section 12T of the Income Tax Act, with effect from 1 March 2015. South African individuals qualify for the associated tax benefits namely no tax on dividends, income or capital gains whilst still enjoying all the benefits of a unit trust. Note contributions to tax free investments are limited to R36 000 per tax year, with a lifetime limit of R500 000. Amounts invested in excess of these permissible thresholds are taxable.

Fund Information

ASISA Fund Classification | SA - Multi Asset - Income
Risk profile | Conservative
Benchmark | STeFI +1% p.a.
Portfolio launch date | 03 Nov 2006
Fee class launch date | 03 Nov 2006
Minimum investment | Lump sum: R10 000 | Monthly: R500
Portfolio size | R8 388.7 million
Yield | 5.01%
Quarterly distributions | 30 Jun 2020: 17.21 cents per unit
| 31 Mar 2020: 20.37 cents per unit
| 31 Dec 2019: 20.67 cents per unit
| 30 Sep 2019: 21.41 cents per unit
Income decl. dates | 31 Mar | 30 Jun | 30 Sep | 31 Dec
Income price dates | 1st working day in January, April, July and October
Valuation time of fund | 15:00
Transaction cut off time | 15:00
Daily price information | Local newspaper and www.sanlamunittrusts.co.za
Repurchase period | 3 working days

Fees (Incl. VAT)

Advice initial fee (max.) | 1.15
Manager initial fee | N/A
Advice annual fee (max.) | 1.15
Manager annual fee | 0.92
Total Expense Ratio (TER) | 0.93

Advice fee | Any advice fee is negotiable between the client and their financial advisor. An annual advice fee negotiated is paid via a repurchase of units from the investor.

Total Expense Ratio (TER) | PERIOD: 01 April 2017 to 31 March 2020
Total Expense Ratio (TER) | 0.93% of the value of the Financial Product was incurred as expenses relating to the administration of the Financial Product. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TER’s.

Transaction Cost (TC) | 0.01% of the value of the Financial Product was incurred as costs relating to the buying and selling of the assets underlying the Financial Product. Transaction Costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many other factors over time.

including market returns, the type of Financial Product, the investment decisions of the investment manager and the TER.

Total Investment Charges (TER + TC) | 0.94% of the value of the Financial Product was incurred as costs relating to the investment of the Financial Product.

Income funds derive their income from interest-bearing instruments as defined. The yield is a current yield and is calculated daily.

The portfolio manager may borrow up to 10% of the market value of the portfolio to bridge insufficient liquidity. This fund is also available via certain LISPS (Linked Investment Service Providers), which levy their own fees. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down.

Top 10 Holdings

Top 10 Holdings as at 30 Jun 2020

<table>
<thead>
<tr>
<th>Security</th>
<th>% of Portfolio</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nedbank Call Account</td>
<td>2.43</td>
</tr>
<tr>
<td>HSBC CALL (SIM)</td>
<td>2.02</td>
</tr>
<tr>
<td>Standard Bank NCD 9.18%</td>
<td>14082023</td>
</tr>
<tr>
<td>Nedbank F/R</td>
<td>21022029</td>
</tr>
<tr>
<td>FirstRand F/R</td>
<td>14082029</td>
</tr>
<tr>
<td>R2040 Republic of South Africa 9.00%</td>
<td>31012040</td>
</tr>
<tr>
<td>ABSA Call (KAPDSL)</td>
<td>1.61</td>
</tr>
<tr>
<td>ABSA F/R</td>
<td>26062025</td>
</tr>
<tr>
<td>Nedbank F/R</td>
<td>10092024</td>
</tr>
<tr>
<td>FirstRand ILB 2.6%</td>
<td>31/03/2028</td>
</tr>
</tbody>
</table>

Top 10 Holdings as at 30 Jun 2020

Performance (Cumulative)

Performance (Cumulative)

Retail Class | Fund (%) | Benchmark (%) | Retail Class | Fund (%) | Benchmark (%)
--- | --- | --- | --- | --- | ---
1 year | 5.32 | 7.86 |
3 year | 6.98 | 8.17 |
5 year | 7.51 | 8.20 |
10 year | 7.39 | 7.91 |

Annualised return is the weighted average compound growth rate over the period measured.

Risk statistics: 3 years to 30 Jun 2020

Std Deviation (Ann) | 1.98 |
Sharpe Ratio (Ann) | N/A |

Actual highest and lowest annual returns*

Highest Annual % | 8.68 |
Lowest Annual % | 5.32 |
Asset Allocation

<table>
<thead>
<tr>
<th>Asset Type</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bond Cash</td>
<td>0.01%</td>
</tr>
<tr>
<td>Property</td>
<td>2.02%</td>
</tr>
<tr>
<td>Inflation Linked Bonds</td>
<td>6.70%</td>
</tr>
<tr>
<td>Bonds 12+ years</td>
<td>4.02%</td>
</tr>
<tr>
<td>Bonds 7 - 12 years</td>
<td>2.83%</td>
</tr>
<tr>
<td>Bonds 3 - 7 years</td>
<td>0.61%</td>
</tr>
<tr>
<td>Bonds 0 - 3 years</td>
<td>5.29%</td>
</tr>
<tr>
<td>Cash and Money Market Assets</td>
<td>78.22%</td>
</tr>
</tbody>
</table>

Risk Profile (Conservative)

This portfolio aims to ensure stable income flows and capital preservation is of primary importance. The portfolio invests in a combination of low-risk asset classes, but exposure to equities is limited to protect against volatility and risk of capital losses. It aims to provide a high level of income, while maximising returns above cash. Capital preservation is achieved through diversification across a variety of high yielding assets.

Portfolio Manager(s)

Melville du Plessis
MSc Finance, B.Com (Hons), CFA, CAIA, FRM

Management of Investments

The management of investments are outsourced to Sanlam Investment Management (Pty) Ltd, FSP 579, an authorised Financial Services Provider under the Financial Advisory and Intermediary Services Act, 2002.

Trustee Information

Standard Bank of South Africa LTD
Tel no.: 021 441 4100, E-mail: Compliance-SANLAM@standardbank.co.za

Additional Information

All reasonable steps have been taken to ensure the information on this MDD is accurate. The information to follow does not constitute financial advice as contemplated in terms of the Financial Advisory and Intermediaries Services Act. Independent professional financial advice should always be sought before making an investment decision.

The Sanlam Group is a full member of the Association for Savings and Investment SA. Sanlam Collective Investments (RF) (Pty) Ltd is a registered and approved Manager in Collective Investment Schemes in Securities. Collective investment schemes are generally medium- to long-term investments. Past performance is not necessarily a guide to future performance, and that the value of investments / units / unit trusts may go down as well as up. A schedule of fees and charges and maximum commissions is available from the Manager on request. Additional information of the proposed investment, including brochures, application forms and annual or quarterly reports, can be obtained from the Manager, free of charge Collective investments are traded at ruling prices and can engage in borrowing and scrip lending. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. Collective investments are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any deductible expenses such as audit fees, brokerage and service fees. Forward pricing is used. Performance is based on NAV to NAV calculations with income reinvestments done on the ex-div date. Performance is calculated for the portfolio and the individual investor performance may differ as a result of initial fees, actual investment date, date of reinvestment and dividend withholding tax. Independent professional financial advice should always be sought before making an investment decision.

Sources of Performance and Risk Data: Morningstar Direct, INET BFA and Bloomberg.

The risk free asset assumed for the calculation of Sharpe ratios: STEFI Composite Index.

The highest and lowest 12-month returns are based on a 12-month rolling period over 10 years or since inception where the performance history does not exist for 10 years.

Obtain a personalised cost estimate before investing by visiting www.sanlamunittrusts.co.za and using our Effective Annual Cost (EAC) calculator. Alternatively, contact us at 0860 100 266.