

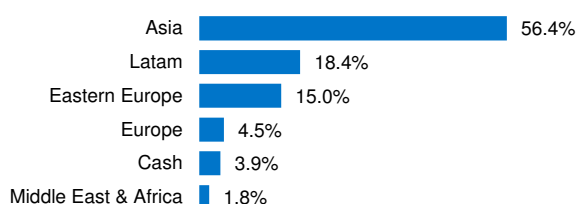
Fund objective

The objective of the fund is to achieve long-term capital growth by outperforming the MSCI Emerging Markets Total Return Net Index over a rolling three year period.

Fund style

Our goal is to take advantage of market inefficiencies/mispricings by investing in equities based in emerging markets, or which have significant exposure to emerging markets, specifically those we have identified as trading at an attractive discount to intrinsic value.

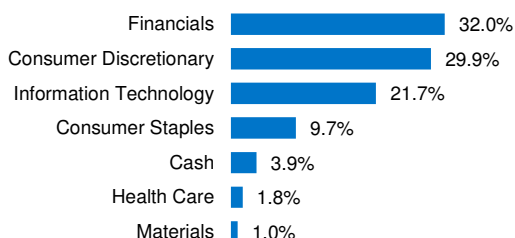
Geographical breakdown



Asset allocation

Equities	96.1%
Cash	3.9%

Sector breakdown



Top 10 holdings

Alibaba Group	Asia	7.0%
Samsung Electronics	Asia	6.5%
Tencent	Asia	5.8%
X5 Retail Group	Eastern Europe	5.3%
NetEase	Asia	4.9%
TCS Group Holding	Eastern Europe	4.5%
VIPShop	Asia	4.2%
AIA Group	Asia	3.9%
Matahari Department Store	Asia	3.9%
Arcos Dorados	Latam	3.8%

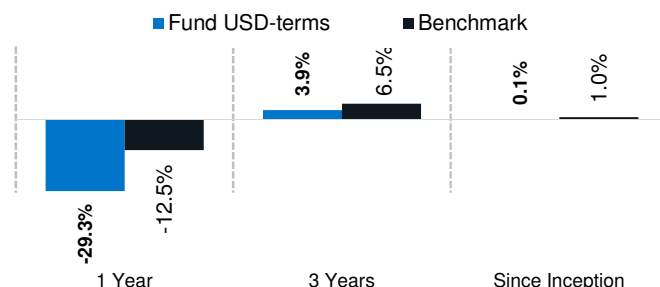
31 October 2018

Fundamentals

	Fund	Benchmark
Price/Earnings Ratio	10.1	11.2
Price/Book Ratio	1.9	1.7
Dividend Yield	2.8%	2.9%
Return on Equity	25.3%	17.4%
Return on Assets	11.0%	8.6%

31 October 2018

Performance summary



Actual highest and lowest annual figures

Highest annual	26.4%
Lowest annual	-29.3%

The performance figures above are annualised, net of fees, and in USD terms. The highest and lowest returns are based on 12 month rolling periods over 10 years (or since inception where the performance history does not exist for 10 years).

Inception date of class: 1 June 2015. Source: Morningstar

Fund information

Manager	Sanlam Asset Management (Ireland)
Investment Manager	The management of investments are outsourced to Sanlam Investment Management (Pty) Ltd, FSP 579, an authorised financial services provider under the South African Financial Advisory and Intermediary Services Act, 2002.
Portfolio Manager	Neal Smith (Denker Capital) <i>B.Comm., CA(SA)</i>
Trustee/Custodian	Brown Brothers Harriman Trustee Services (Ireland) Ltd 30 Herbert Street, Dublin 2, Ireland Tel: +353 1 241 7130 Fax: +353 1 241 7131
Administrator	Sanlam Asset Management (Ireland)
Transfer Agency	Brown Brothers Harriman Fund Administration Services (Ireland) Ltd
Domicile	Ireland
Listing	Irish Stock Exchange
Salient risk factors	This fund is relatively high risk in relation to other asset classes due to its equity based investment approach, however the investment manager aims to reduce the overall risk by their value and fundamental stance.
Base currency	US Dollar
Benchmark	MSCI Emerging Markets TR Net Index
Fund size	\$105 million
Unit price	\$1.0020
Fund launch date	2 June 2015
Minimum investment	\$1,000
Dealing/Redemption frequency	Daily
Dealing deadline	4 PM (Irish time on the business day preceding a dealing day)
Valuation point	Close of business in the applicable markets.
Daily publication of prices	Irish Stock Exchange & www.sanlam.ie
Distribution	This fund does not distribute. Dividends and income are automatically added to fund's NAV.

Portfolio Manager quarterly comment: September 2018
Review

The quarter ended September 2018 has continued to be a difficult one for emerging markets, with developed markets outperforming by a strong 6.1%. This was largely driven by concerns over rising US interest rates, a stronger dollar, emerging market (EM) country specific political volatility and, ultimately, concerns about the impact of the trade war between the US and China. Despite macro uncertainty, the outlook for corporate earnings remains strong with aggregate profits projected to grow by double-digits in 2019.

Changes to the portfolio

During the quarter, we took advantage of the volatility created by the market to initiate positions in Odontoprev (a leading Brazilian dental insurance business), Estacio (one of the top education company's in Brazil) and Yes Bank (a prominent private bank in India). We added to the fund's holdings in Matahari Department Stores, as we believe it has an attractive valuation; Vipshop, whose increased traffic from Tencent and JD.com are likely to be seen in Q4 2018; and Brilliance China Auto, on the back of much confusion created by the change to the Chinese JV rules with foreign car manufacturers.

We sold our positions in Credicorp and China Mobile - we believe that the rollout of 5G and pricing pressure on subscriber data packages will reduce the profitability of the company. We trimmed our holdings in MediaTek, Sberbank and TBC.

Performance
Detractors

China: While the markets were scared by the first \$50 billion of tariffs imposed by the US, the imposition of a further \$200 billion interestingly saw the markets calm as it brought certainty with the ability of the market to calculate the effects. China was the biggest detractor of performance.

Indonesia: Contagion fears caused by the self-caused economic problems in Argentina and Turkey saw investors sell down EM countries that have bigger current account deficits.

Turkey: A number of policy missteps scared investors into making a hasty sprint for the exit. The country has experienced a rapidly weakening currency and fast increasing inflation rate. The Turkish central bank stepped in and delivered a rate hike of 6.25%, above the market consensus, quelling some of the markets fears. There are many good companies in Turkey and valuations are compelling, but policy uncertainty requires continued care.

Vipshop: Investors continued to sell down the company in the uncertain climate of the trade war and their impatience of not seeing a drastic increase in the monthly active users from the Tencent and JD.com partnership. The company has been clear that they are in the testing phase of new user experience and expect positive contributions only to be seen from Q4 onwards. We are confident that our investors will be rewarded for the patience of holding this company.

Matahari Department Stores: Investors sold down companies considered to be at risk of a consumer slowdown. Despite its positioning in the retail market, we think the company is set to continue growing through the rollout of more stores at regional malls, expansion of its own brand products and as it gains traction with its e-commerce platform.

Garanti Bank: We have had the opportunity to discuss the bank's funding with management, who are confident that they have sufficient funding to weather the current Turkish storm and come out of it stronger.

Contributors

Brazil: Despite headlines being largely dominated by politics, Kroton, the biggest private tertiary company in Brazil, was the biggest company contributor to performance.

Kasikornbank: Thailand has seen its macro environment improve significantly. Kasikornbank, a leading Thai bank, is well positioned towards the SME market (a segment getting government attention to help them grow and transform on the tech front). It has a solid liability franchise and has been a disciplined operator around its cost structure.

Outlook

We believe the only way to deliver sustainable outperformance over the long term is to invest in areas which reflect value and are often shunned by the market, and we do this using a bottom-up approach. This approach leads us to invest in companies that can continue to grow despite the prevailing macro climate, which can also entail the returns of the portfolio significantly deviating from the benchmark.

Investors should expect continued volatility in EM as US rates rise, China trade tensions escalate, and political volatility continues. Amongst the turmoil we find long-term opportunities in EM equities for patient investors. Valuations are very attractive and we are seeing substantial upside in our portfolio of companies. Predicting the catalyst that will turn the tide is an impossible thing to do, but history has shown that sentiment can turn very quickly.

Fees	Class A1 USD	Class A2 USD
Initial fee/ Front end load		0% (up to 5% with intermediary charges if applicable)
Annual management fee	1.15%	1.60%
	Performance Fee	Not applicable
Management performance fee	Benchmark: MSCI Emerging Markets Index TR Base Fee: 1.15% Fee at Benchmark: 1.15% Fee hurdle: MSCI Emerging Markets Index TR Sharing ratio: 15% Minimum fee: 1.15% Maximum fee: 3.00% Fee example: 1.15% p.a. if the fund performs in line with its Performance Fee benchmark being MSCI Emerging Markets Index TR.	
Exit fee	3% (the company may waive in whole or in part the repurchase fee)	
Other allowed expenses	Trustee fees, custody fees, administration fees, director's fees, legal fees, audit fees, bank charges, regulatory fees, brokerage/trading fees.	
	1.32%	1.67%
Total expense ratio (TER)		
1 July 2015 to 30 June 2018	of the value of the financial product was incurred as expenses relating to the administration of the product. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's.	
	0.34%	0.34%
Transaction cost (TC)		
1 July 2015 to 30 June 2018	of the value of the financial product was incurred as costs relating to the buying and selling of the assets underlying the product. TC's are a necessary cost in administering the product and impacts the product's returns. It should not be considered in isolation as returns may be impacted by many other factors over time incl. market returns, type of financial product, investment decisions of the investment manager and the TER.	
	1.66%	2.01%
Total Investment Charges (TER + TC)	of the value of the financial product was incurred as costs relating to the investment of the financial product.	
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Fax: +353 1 2053521		Web: www.sanlam.ie
Company registration number: 267640 – UCITS IV Management Company & Alternative Investment Fund Manager regulated by the Central Bank of Ireland and is licensed as a Financial Services Provider in terms of Section 8 of the South African FAIS Act of 2002.		
Investment Manager: Sanlam Investment Management		
The appointed investment manager is Sanlam Investment Management (Pty) Ltd, an authorised financial services provider in terms of Financial Advisory and Intermediary Act, 2002, FSP 579. Address: 55 Willie van Schoor Avenue, Bellville, 7530, South Africa		
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Codes	Class A1 USD	Class A2 USD
ISIN	IE00BWVG2483	IE00BWVG2590
SEDOL	BWVG248	BWVG259
Bloomberg	SIGEA1U	SIGEA2U
Morningstar category	EAA OE Global Emerging Markets Equity	

Risk profile: Aggressive

You can afford to take on a higher level of risk (i.e. will have a greater exposure to equities in your portfolio) because of your investment time horizon, or your appetite for risk. You know that in taking the risk, you need to be patient if you want to achieve the results. So you are willing to invest for the long-term and are prepared to tolerate some volatility in the short term, in anticipation of the higher returns you expect to receive in five years or beyond.

Regulatory statement

The Fund is a sub-fund of the Sanlam Universal Funds plc, a company incorporated with limited liability as an open-ended umbrella investment company with variable capital and segregated liability between sub-funds under the laws of Ireland and authorised by the Central Bank. The Fund is managed by Sanlam Asset Management (Ireland) Limited, Beech House, Beech Hill Road, Dublin 4, Ireland, Tel + 353 1 205 3510, Fax + 353 1 205 3521 which is authorised by the Central Bank of Ireland, as a UCITS Management Company, and an Alternative Investment Fund Manager, and is licensed as a Financial Service Provider in terms of Section 8 of the South African FAIS Act of 2002.

The Sanlam Universal Funds Plc full prospectus, the Fund supplement, the MDD and the KIID is available free of charge from the Manager or at www.sanlam.ie. This is neither an offer to sell, nor a solicitation to buy any securities in any fund managed by us.

Any offering is made only pursuant to the relevant offering document, together with the current financial statements of the relevant fund, and the relevant subscription/application forms, all of which must be read in their entirety together with the Sanlam Universal Funds plc prospectus, the Fund supplement the MDD and the KIID. No offer to purchase securities will be made or accepted prior to receipt by the offeree of these documents, and the completion of all appropriate documentation. A schedule of fees and charges and maximum commissions is available on request from the Manager.

This is a Section 65 approved fund under the Collective Investment Schemes Control Act 45, 2002 (CISCA). Sanlam Collective Investments (RF) (Pty) Ltd is the South African Representative Office for this fund.

The information to follow does not constitute financial advice as contemplated in terms of the South African Financial Advisory and Intermediary Services Act. Use or rely on this information at your own risk. Independent professional financial advice should always be sought before making an investment decision, not all investments are suitable for all investors. Collective Investment Schemes (CIS) are generally medium to long term investments. The value of participatory interests may go down as well as up and past performance is not necessarily a guide to the future performance. Changes in exchange rates may have an adverse effect on the value, price or income of the product. Collective investments are traded at ruling prices and can engage in borrowing and scrip lending. Collective investments are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any deductible expenses such as audit fees, brokerage and service fees. Actual investment performance of the portfolio and the investor will differ based on the initial fees applicable, the actual investment date, the date of reinvestment of income as well as dividend withholding tax. Forward pricing is used. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. The performance of the portfolio depends on the underlying assets and variable market factors. Trail commission and incentives may be paid and are for the account of the Manager.

The Manager has the right to close any Portfolios to new investors to manage them more efficiently in accordance with their mandates. Performance figures for periods longer than 12 months are annualised. The performance fee is accrued daily, based on performance over a rolling 6 month period with payment to the manager being made bi-annually. Performance fees will only be charged once the performance fee benchmark is outperformed. The portfolio management of all the portfolios are outsourced to Regulated and authorised financial services providers.

Glossary Terms

Annualised total returns

Annualised return is the weighted average compound growth rate over the period measured.

Capital growth/appreciation

Capital growth/appreciation is the profit made on an investment, measured by the increase in its market value over the invested amount or cost price. It is also called capital appreciation.

Equities

Equities are shares that represent an institution's or individual's ownership in a listed company. These shares are also the "vehicle" through which they are able to "share" in the profits made by that company. As the company grows, and the expectation of improved profits increases, the market price of the share will increase which translates into a capital gain for the shareholder. Similarly, negative sentiment about the company will result in the share price falling.

Shares / equities are usually considered to have the potential for the highest return of all the investment classes but also have the highest level of risk i.e. share investments have the most volatile returns over the short term. An investment in equities should be viewed with a 7 to 10 year horizon.

Undervalued equity stocks (Value investing approach)

This is a strategy of selecting shares that trade for less than their intrinsic values. Value investors actively seek stocks that they believe the market has undervalued. They believe the market overreacts to good and bad news, resulting in stock price movements that do not correspond with the company's actual long-term fundamentals. The result is an opportunity for value investors to profit by buying when the price is deflated.

Securities

A general term for shares, bonds, money market instruments and debentures.

Collective investment scheme (CIS)

Collective investment schemes (also called unit trusts) are portfolios of assets such as equities, bonds, cash and listed property, in which investors can buy units. They allow private investors to pool their money together into a single fund, thus spreading their risk across a range of investments, getting the benefit of professional fund management, and reducing their costs.

Total Expense Ratio (TER)

This is the total costs associated with managing and operating an investment administration, financial planning and servicing fees. These costs consist primarily of management fees and additional expenses such as trading fees, legal fees, auditor fees and other operational expenses. The total cost of the fund is divided by the fund's total assets under management to arrive at a percentage amount, which represents the TER.

Intrinsic Value

The actual value of a company or an asset based on an underlying perception of its true value including all aspects of the business, in terms of both tangible and intangible factors. This value may or may not be the same as the current market value.

Price to Earnings Ratio

Price to earnings ratio is calculated by dividing the price per share by the earnings per share. This ratio provides a better indication of the value of a share, than the market price alone.

Price/Book Ratio

Price to Book ratio is a financial ratio used to compare a company's current market price to its book value.

Dividend Yield

A dividend is the investor's share of a company's profits, given to him or her as a part-owner of the company. The yield is this dividend expressed as a percentage of a current share price of the company.

Return on Equity %

Return on equity measures a corporation's profitability by revealing how much profit a company generates with the money shareholders have invested.

Return on Assets %

An indicator of how profitable a company is relative to its total assets. ROA gives an idea as to how efficient management is at using its assets to generate earnings.