Sanlam Multi Managed Defensive Fund of Funds

February 2020

Fund Objective

The fund invests in a balanced and diversified portfolio of collective investments which invests in sectors or shares with sound growth potential in order to achieve stable income and capital growth. The fund is suited for any investor wanting to earn a real return. This fund also provides manager diversification which should help the portfolio to have a lower volatility than similar mandated single manager portfolios.

Fund Strategy

- This is a complete, 'FAIS-friendly' risk-profiled solution for investors.
- Being a multi managed solution, manager risk is diversified using a combination of the best investment expertise within SA and abroad.
- Asset allocation will broadly reflect that of the sim.sense asset bands.
- Investing in this solution is a cost effective way of accessing the best investment expertise both locally and abroad.

Why choose this fund?

- The fund aims to provide investors with positive returns in excess of inflation over the long term and positive returns over any twelve month period.
- The fund is diversified across the major asset classes.
- The fund is managed by a combination of leading South African investment managers.
- The multi-manager approach diversifies the portfolio across managers and management styles.
- The fund’s asset allocation is appropriate for a conservative investor.

Fund Information

ASISA Fund Classification
South African - Multi Asset - Low Equity

Risk Profile
Cautious

Benchmark
ASISA South African Multi Asset Low Equity Category Average

Fee Class Launch date
03 January 2011

Portfolio Launch date
01 July 1998

Minimum investment
Lump sum: R10 000|Monthly: R500

Portfolio Size
R 437 million

Bi-annually
31/12/19: 64.65 cents per unit
30/06/19: 64.53 cents per unit

Income decl. dates
30/06 | 31/12

Income price dates
1st working day after declaration (distributed on the following working day)

Portfolio valuation time
17:00

Transaction cut off time
15:00

Daily price information
The Local newspaper and www.sanlamunittrusts.co.za

Repurchase period
3 working days

Fees (Incl. VAT)

Advice initial fee (max.)
3.45

Manager initial fee (max.)
0.00

Advice annual fee (max.)
1.15

Manager annual fee (max.)
0.86

Total Expense Ratio (TER)
1.54

Advice fee | Any advice fee is negotiable between the client and their financial advisor. An annual advice fee negotiation is paid via a repurchase of units from the investor.

Obtain a personalised cost estimate before investing by visiting www.sanlamunittrustsmdd.co.za and using our Effective Annual Cost (EAC) calculator. Alternatively, contact us at 0860 100 266.

TOTAL EXPENSE RATIOS

PERIOD: 01 January 2017 to 31 December 2019

Total Expense Ratio (TER) 1.54% of the value of the Financial Product was incurred as expenses relating to the administration of the Financial Product. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER may not necessarily be an accurate indication of future TERS.

Transaction Cost (TC): 0.21% of the value of the Financial Product was incurred as costs relating to the buying and selling of the assets underlying the Financial Product. Transaction Costs are a necessary cost in administering the Financial Product and impacts Financial Product returns. It should not be considered in isolation as returns may be impacted by many other factors over time including market returns, the type of Financial Product, the investment decisions of the investment manager and the TER.

This monthly Minimum Disclosure Document should be viewed in conjunction with the Glossary of Terms sheet which is available on the website.
Asset Allocation

<table>
<thead>
<tr>
<th>Asset Class</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>Local Bonds</td>
<td>44.60</td>
</tr>
<tr>
<td>Local Equity</td>
<td>19.70</td>
</tr>
<tr>
<td>Local Cash</td>
<td>13.60</td>
</tr>
<tr>
<td>International Cash</td>
<td>7.90</td>
</tr>
<tr>
<td>International Equity</td>
<td>7.80</td>
</tr>
<tr>
<td>Local Property</td>
<td>3.70</td>
</tr>
<tr>
<td>International Bonds</td>
<td>2.50</td>
</tr>
<tr>
<td>International Property</td>
<td>0.20</td>
</tr>
</tbody>
</table>

Risk Profile (Cautious)

Your primary aim is to achieve capital growth to realise your goals. You are prepared to tolerate fluctuations in your returns because you know that the long-term picture is worth the short-term pain, even if that means you lose money sometimes. While diversified across all the major asset classes, your portfolio will be tilted more towards equities because you know they offer the best long-term returns of all the asset classes and thus your wealth will grow over time.

Portfolio Manager(s)
Paul Wilson
BSC (Hons) Actuarial Mathematics (University of Pretoria), CFA

Portfolio Manager Disclaimer
The management of investments are outsourced to Sanlam Multi Managers International (Pty) Ltd, FSP 845, an authorised Financial Services Provider under the Financial Advisory and Intermediary Services Act, 2002.

Trustee Information
Standard Bank of South Africa Ltd
Tel no.: 021 441 4100, E-mail: Compliance-SANLAM@standardbank.co.za

Additional Information
All reasonable steps have been taken to ensure the information on this MDD is accurate. The information to follow does not constitute financial advice as contemplated in terms of the Financial Advisory and Intermediary Services Act. Use or rely on this information at your own risk. Independent professional financial advice should always be sought before making an investment decision.

The Sanlam Group is a full member of the Association for Savings and Investment SA. Collective investment schemes are generally medium- to long-term investments. Please note that past performance is not necessarily a guide to future performance, and that the value of investments / units / unit trusts may go down as well as up. A schedule of fees and charges and maximum commissions is available from the Manager, Sanlam Collective Investments (RF) Pty Ltd, a registered and approved Manager in Collective Investment Schemes in Securities. Additional information of the proposed investment, including brochures, application forms and annual or quarterly reports, can be obtained from the Manager, free of charge.

Collective investments are traded at ruling prices and can engage in borrowing and scrip lending. Collective investments are calculated on a net asset value basis, which is the total market value of all assets in the portfolio including any income accruals and less any deductible expenses such as audit fees, brokerage and service fees. Actual investment performance of the portfolio and the investor will differ depending on the initial fees applicable, the actual investment date, and the date of reinvestment of income as well as dividend withholding tax. Forward pricing is used. The Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. The performance of the portfolio depends on the underlying assets and variable market factors. Performance is based on NAV to NAV calculations with income reinvestments done on the ex-div date. Lump sum investment performances are quoted. The portfolio may invest in other unit trust portfolios which levy their own fees, and may result in a higher fee structure for our portfolio. The portfolio options presented are approved collective investment schemes in terms of Collective Investment Schemes Control Act, No 45 of 2002 (“CISCA”). The fund may from time to time invest in foreign instruments which could be accompanied by additional risks as well as potential limitations on the availability of market information. The Manager has the right to close any portfolios to new investors to manage them more efficiently in accordance with their mandates. The portfolio management of all the portfolios is outsourced to financial services providers authorized in terms of the Financial Advisory and Intermediary Services Act, 2002. Standard Bank of South Africa Ltd is the appointed trustee of the Sanlam Collective Investments Scheme.

The highest and lowest 12-month returns are based on a 12-month rolling period over 10 years or since inception where the performance history does not exist for 10 years.

Manager Information:
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